

# Investor Presentation

September 2024



# Legal Disclaimer

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## Forward-Looking Statements

This presentation includes forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms as “believe”, “expect”, “anticipate”, “may”, “assume”, “plan”, “intend”, “will”, “should”, “estimate”, “risk” and or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts and include statements regarding the Company’s intentions, beliefs or current expectations concerning, among other things, Vallourec’s results of operations, financial condition, liquidity, prospects, growth, strategies and the industries in which they operate. Readers are cautioned that forward-looking statements are not guarantees of future performance and that Vallourec’s or any of its affiliates’ actual results of operations, financial condition and liquidity, and the development of the industries in which they operate may differ materially from those made in or suggested by the forward-looking statements contained in this presentation. In addition, even if Vallourec’s or any of its affiliates’ results of operations, financial condition and liquidity, and the development of the industries in which they operate are consistent with the forward-looking statements contained in this presentation, those results or developments may not be indicative of results or developments in subsequent periods. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. These risks include those developed or identified in the public documents filed by Vallourec with the French Financial Markets Authority (Autorité des marchés financiers, or “AMF”), including those listed in the “Risk Factors” section of the Registration Document filed with the AMF on March 14, 2024, under filing number n° D. 24-0113.

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## Information

Quarterly statements are unaudited and not subject to any review. Audit procedures have been carried out for the full year consolidated financial statements. Unless otherwise specified, indicated variations are expressed in comparison with the same period of the previous year.



# Investment Overview



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# The Vallourec Investment Case



Vallourec is a mission-critical supplier of complex steel tubular solutions supported by industry-leading R&D and world-class production facilities.



We are making Vallourec more profitable, more resilient and more cash-generative while delivering on our ambitious ESG targets.



We see multi-year tailwinds across Oil & Gas and New Energies markets that will drive robust demand for our products and services.



We aspire to be one of the most shareholder-friendly companies within our peer group, with cash distribution starting in 2025 at the latest.

## Financial Figures

### Zero Net Debt

by year-end 2025 at the latest

**€850m**

Midcycle EBITDA

**€450m**

Midcycle total cash generation

Aspiration to return

**80% – 100%**

of total cash generation to shareholders

Notes: Vallourec's dividend policy would in any event be conditional upon the Board's decision taking into account Vallourec's results, its financial position including the deleveraging target and the potential restrictions applicable to the payment of dividends. Dividends and share repurchases would also be subject to shareholders approval. The midcycle simulation shown in this presentation does NOT represent guidance, forecast, target or outlook of Vallourec for any particular financial year, but aims to represent an abstract average across cycles and across different circumstances to illustrate, in a volatile and unpredictable environment, the theoretical functioning of the New Vallourec.

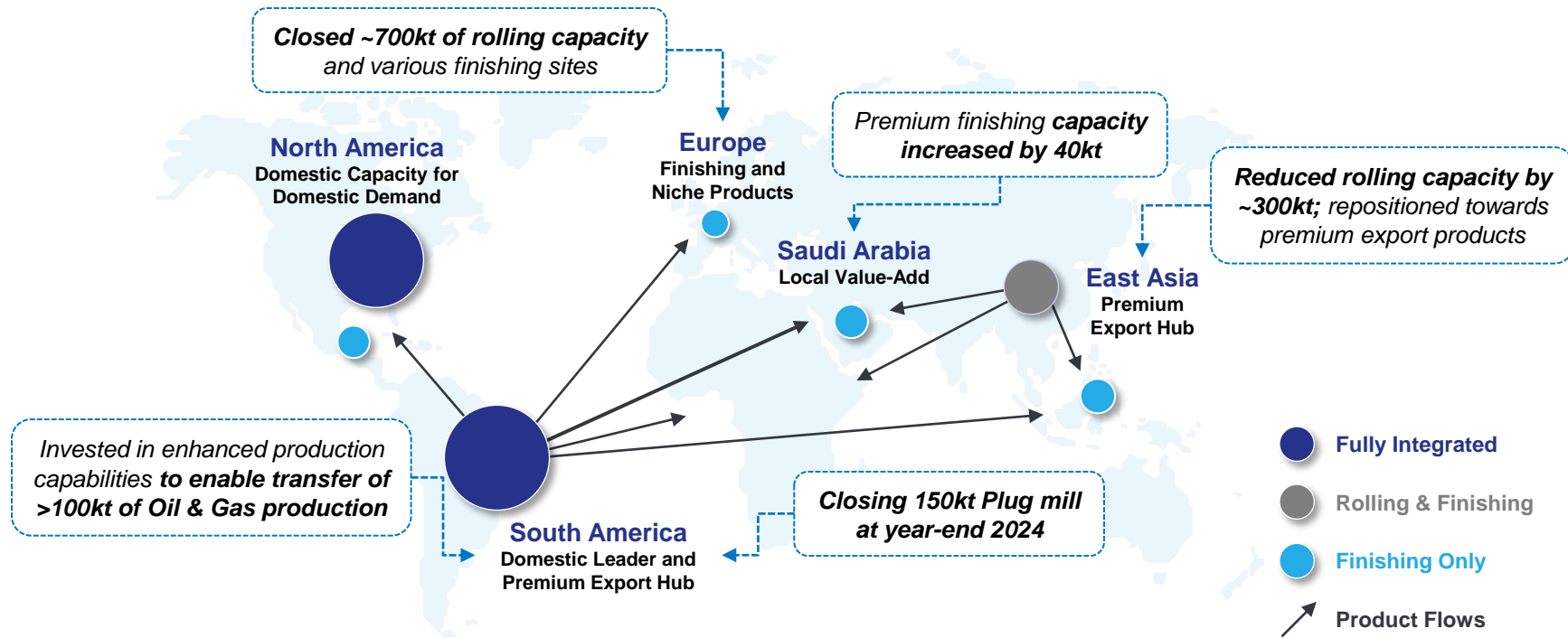
# Vallourec's Strategic Journey

More Profitable, More Resilient, More Cash Generative



# Significantly Reshaped Production Footprint

Changes resulting from the New Vallourec plan and subsequent Brazil optimization

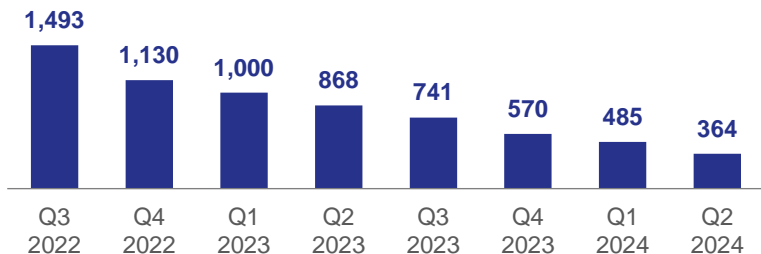


Note: Product flow arrows represent finished product sales, but do not account for intermediate flows to local finishing capacity. Aulnoye Forge not included as "rolling & finishing" in diagram.

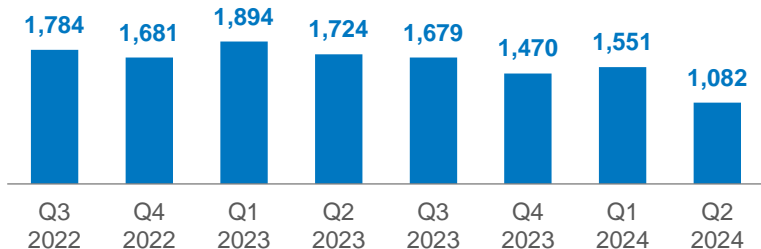
# Strong Liquidity and Reduced Debt Following Refinancing

## Debt

Net Debt (€ Million)

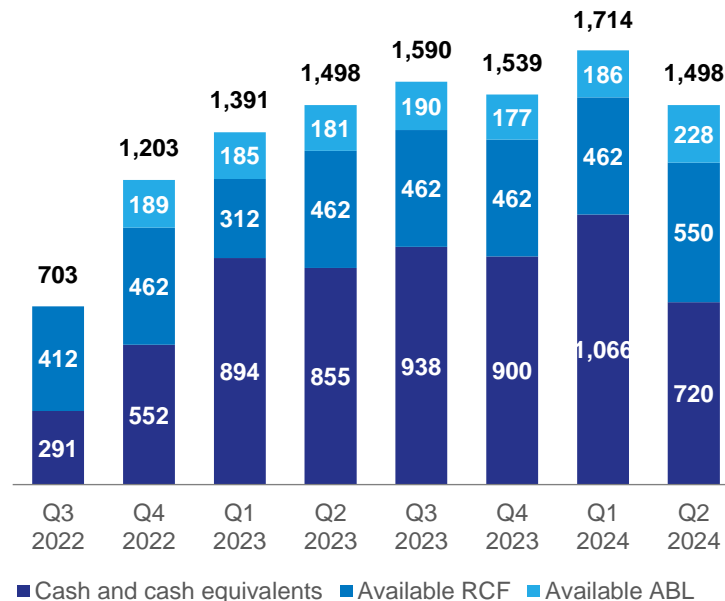


Gross Debt (€ Million)



## Liquidity

€ Million



# Our Capital Allocation Framework

## Overarching Philosophy and Milestones

Metric	Objective	Application
Target Leverage	Zero net debt +/- 0.5x net debt / EBITDA	<ul style="list-style-type: none"><li>Net debt below €400m is now well within long-term sustainable range</li><li>Must stay within leverage range after shareholder return</li></ul>
Payout Ratio	80 – 100% of total cash generation	<ul style="list-style-type: none"><li>Includes all sources and uses of cash</li><li>Payout ratio highest when leverage is lowest</li></ul>
Timing of Shareholder Returns	To begin in 2025 at the latest	<ul style="list-style-type: none"><li>First potential dividend to be proposed for AGM in 2025</li><li>Possible share / warrant repurchases prior to AGM in 2025</li></ul>

*Vallourec's dividend policy would in any event be conditional upon the Board's decision taking into account Vallourec's results, its financial position including the deleveraging target and the potential restrictions applicable to the payment of dividends. Dividends and share repurchases would also be subject to shareholders' approval*





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# Brazil Performance Program



# Progressing Brazil Tubes Operations to Best-in-Class

## Key accomplishments and further initiatives

### Accomplishments in 2022 – 2023

- ✓ Redesigned organizational structure
- ✓ Executed major capex program as planned
- ✓ Delivered improved Tubes EBITDA

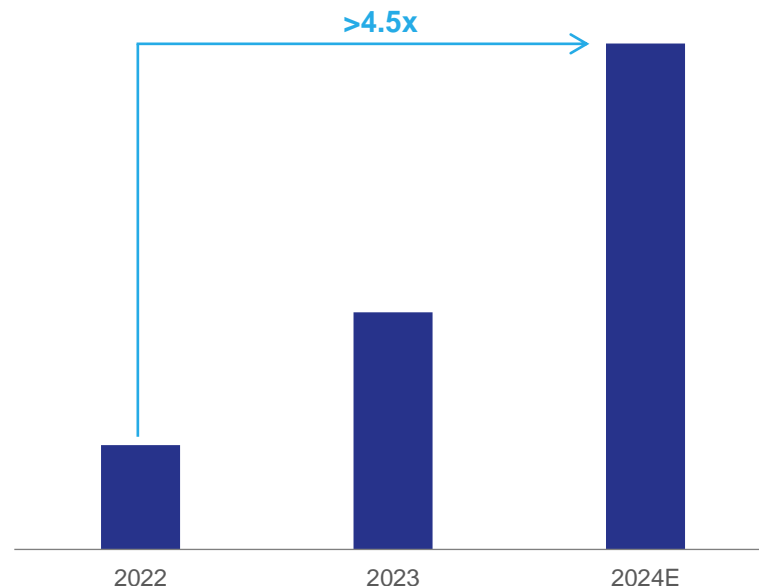


### Initiatives for 2024 – 2025

- Rationalization of production footprint
- Further reduction of complexity and operating costs
- Creating platform for higher premium tube production

## Substantial improvement so far, but more to come

Brazil Tubes EBITDA per Tonne

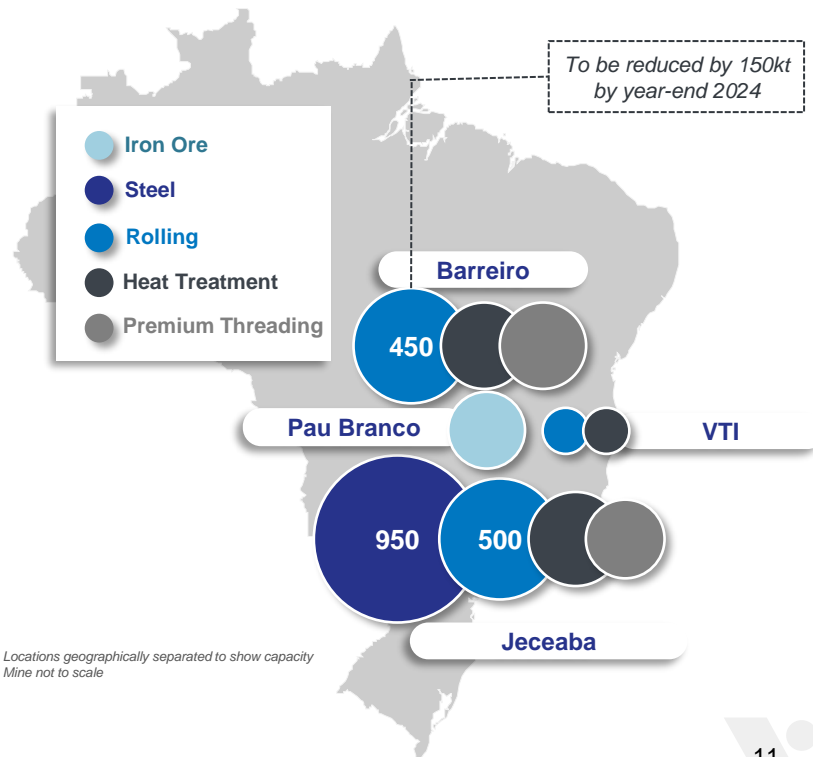


# Rationalization of Our Brazilian Production Footprint

## Streamlining assets and retaining upside potential

- Optimizing our asset base
  - Jeceaba (500kt): state of the art, world-class rolling mill
  - Barreiro (450kt): two smaller, more-flexible rolling mills
    - **Plug mill (150kt) to be closed at year-end 2024**
    - Mandrel mill (300kt) to remain in operation
- Plug mill closure: Value over Volume in practice
  - Aging asset with rising reinvestment needs
  - Significant product overlap with Jeceaba
- Reduced costs and avoided capex
  - Outright cost reductions from lower staffing needs
  - Avoidance of future capex and maintenance cost
  - More-efficient production process
    - Plug processing cost per tonne substantially above Jeceaba cost
    - Better loading of remaining capacity

Tubes Production Capacity (Thousand Tonnes)



# Reducing Complexity and Operating Costs

## Driving efficiency in our operations

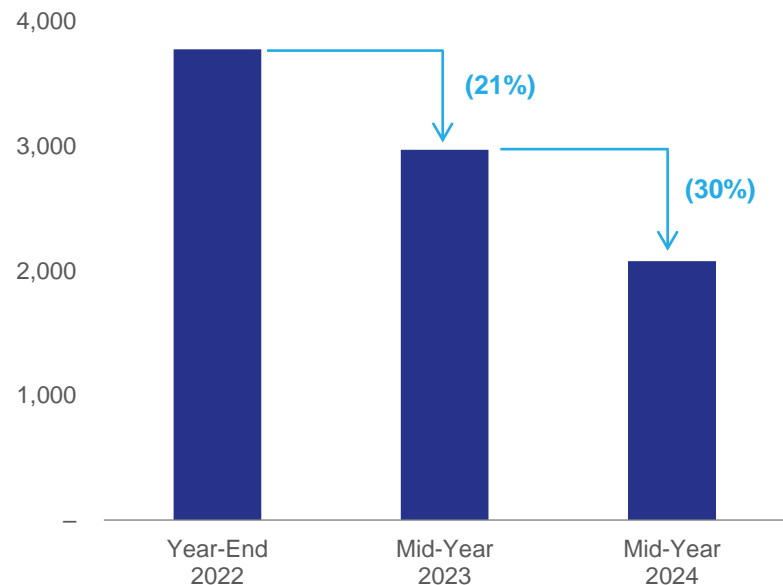
- Complexity reduction
  - Exiting low-margin Industry businesses where pricing does not reflect high value-add
  - Implementing strict minimum order quantity
  - Decreased Industry & Process SKUs by a further 30%
- Labor management
  - Increasing utilization of maintenance and direct production staff
  - Decreasing overall labor costs by 10-15%
- Other cost improvements
  - Renegotiating raw materials and freight contracts
  - Improving process yields and quality performance

**Overall Target: >€150/tonne regional cost reduction<sup>1</sup>  
by year-end 2025**

<sup>1</sup> Refers to cost per tonne of Brazil Tubes operations relative to 2023 baseline

## Focusing product portfolio to enhance efficiency

*Active Industry & Process Stock-Keeping Units (SKUs)*



# Creating the Platform for Profitable Future Growth



## Capitalizing on Future Demand

- Strong demand pipeline in global premium OCTG and PLP export markets
- Significant progress in qualifying Brazil production route for core customer base
- Key production route for New Energies products
- Medium-term improvement in high-value segments of Industry and Process markets

## Improving Production Efficiency

- Manufacturing process improvements underway with further upside to benchmark utilization
- Debottlenecking high-value equipment: ~15% increase in usable capacity already realized
- Improved use of global premium finishing capacity
- Further integration and optimization of sales and operational planning



**Capable of >100kt in incremental volume  
from Brazilian production base<sup>1</sup>**

<sup>1</sup> Refers to shipments from Brazil relative to H1 2024 baseline





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# Operations & Financials

# Supplier of Mission-Critical Premium Seamless Tubular Solutions

## Focused on high-end seamless tubular solution

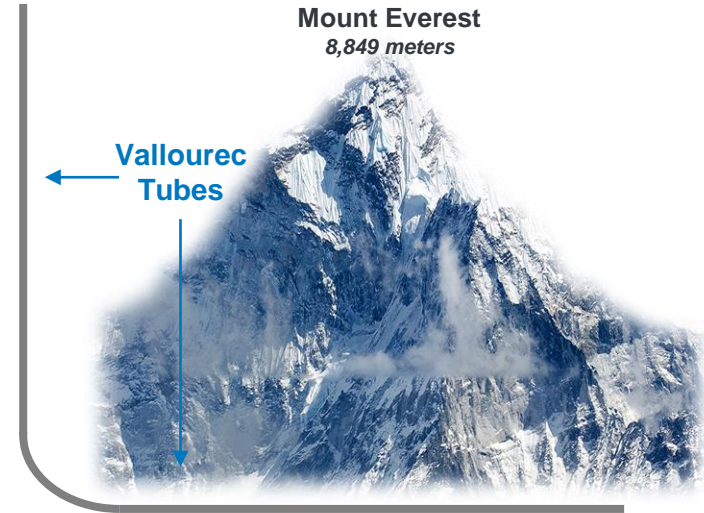
	<b>Welded Tubes</b> 	<b>Vallourec Focus</b>
<b>Product Summary</b>	<b>Lower-end</b> products made by rolling flat steel into a tube and welding the seam	<b>Seamless Tubes</b>  <b>Higher-end</b> products made by piercing and extending a round steel billet
<b>Product Price and Complexity</b>	<b>Lower-cost</b> product with simpler manufacturing process but insufficient performance in demanding applications	<b>Higher-cost</b> product with complex manufacturing process, ability to perform in demanding applications

## Highly demanding applications for our products

**Vertical Well Section**  
Up to 10,000 meters

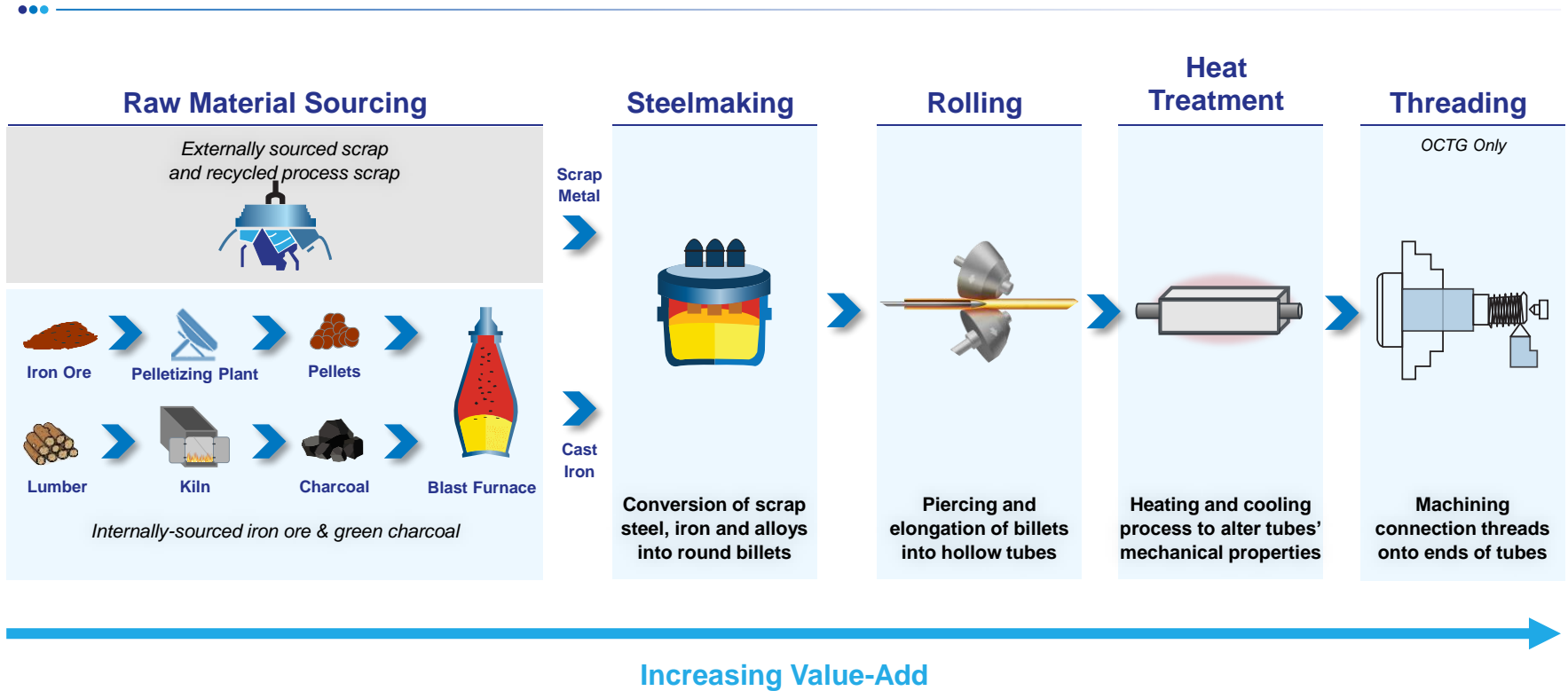
**Commercial Airline Cruising Altitude**  
~10,000 meters

  
**Mount Everest**  
8,849 meters



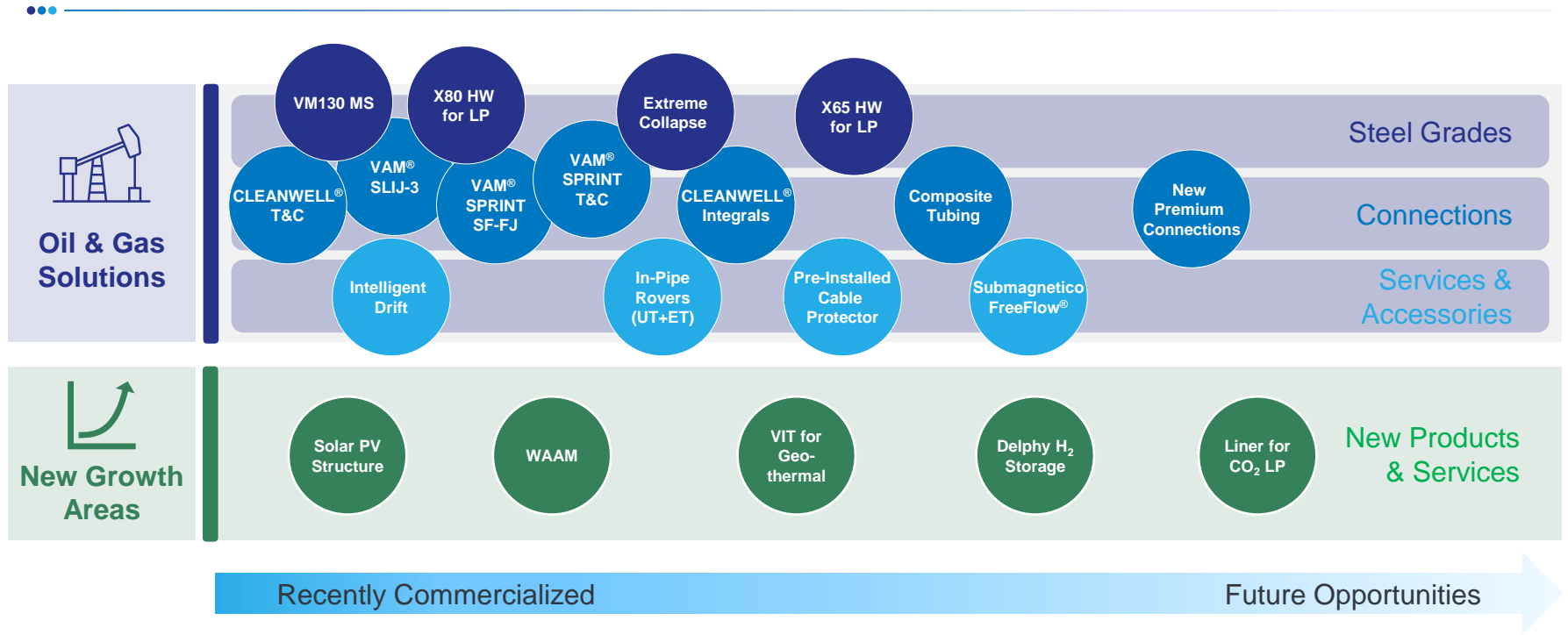
**Horizontal Well Section**  
Up to 10,000 meters

# The Seamless Tube Production Process





# The Value of R&D: New Solutions and New Markets



VAM® = Vallourec's premium connection brand  
 T&C = Threaded & Coupled connection  
 SF-FJ = Semi-Flush and Flush connections  
 HW = Heavy Wall  
 LP = Line Pipe

SS / MS = Sour Service / Mild Sour  
 WAAM = Wire Arc Additive Manufacturing  
 VIT = Vacuum Insulated Tubes  
 UT = Ultrasonic testing  
 ET = Eddy Current Testing

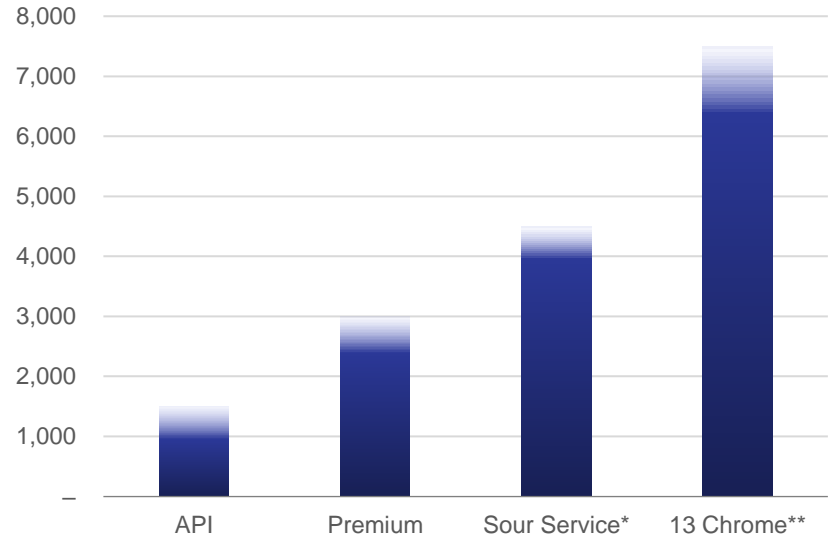
# Technology Unlocks High-Value Markets

## Gaining Access to Value-Added Markets

- Value over Volume strategy emphasizes participation in markets where we are well-positioned due to:
  - Technology
  - Geography or trade
  - Customer intimacy or service offering
- Technology is not static; it depends on an organizational culture of innovation
  - Customers and regulators demand ever-increasing safety
  - Ongoing customer focus on harder-to-exploit reservoirs like shale, ultra deepwater, and corrosive (sour) reservoirs
  - New challenges faced in New Energies value chain

## Advanced Technology Drives Higher Added Value

Market Price (\$ / tonne)



Source: Rystad Energy, Vallourec estimates

\* Sour Service refers to O&G environments where hydrogen sulfide ( $H_2S$ ) is present.  $H_2S$  is a poisonous and highly corrosive gas. Special carbon steel grades are needed to resist corrosion cracking in sour service.

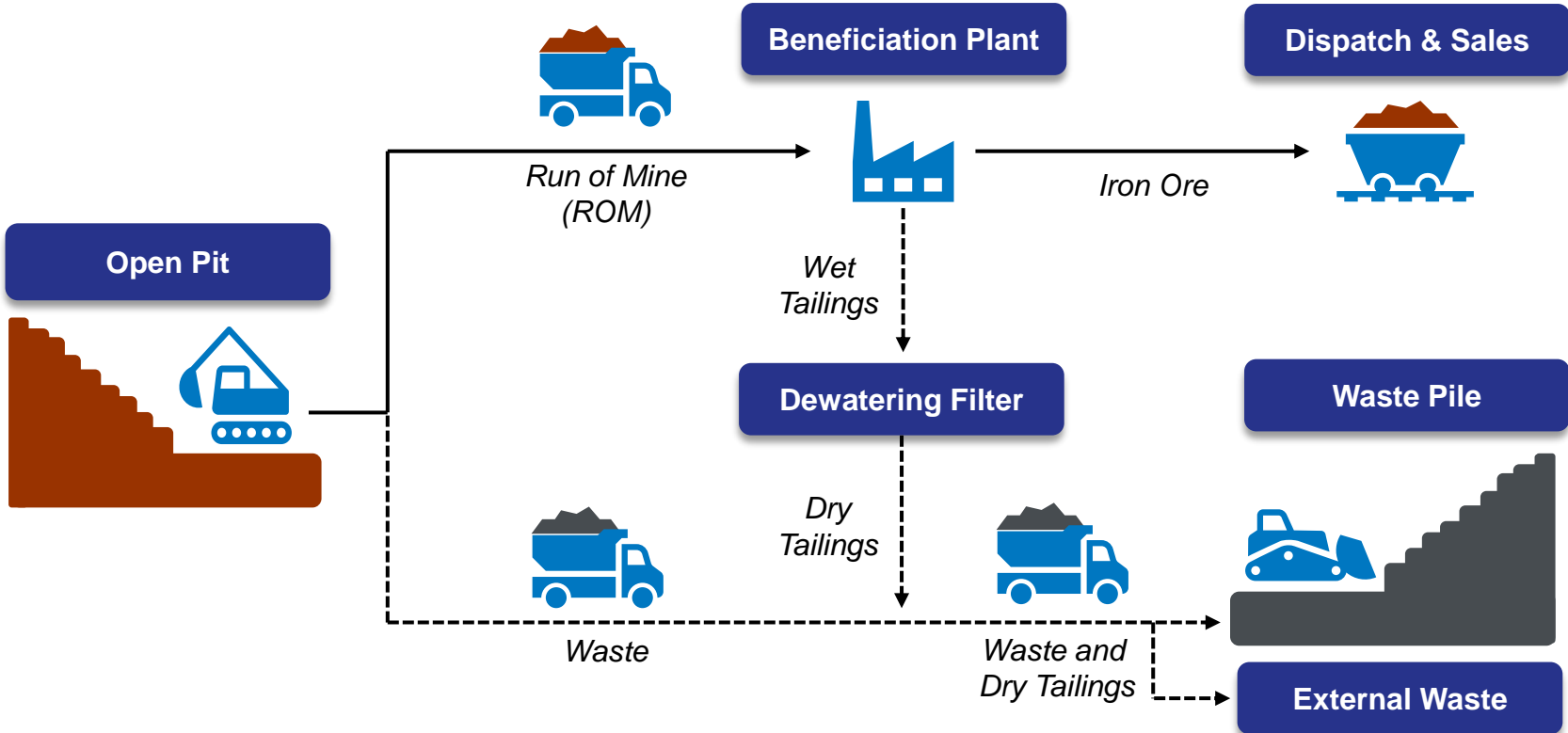
\*\* 13 Chrome refers to martensitic stainless steels containing 13% of chromium. These steels provide resistance to metal-loss corrosion during the life of the wells and enable to avoid costly work-overs.

# Midcycle Tubes Earnings Power Simulation

Metric	Assumption	Comments
<b><u>Operating Assumptions</u></b>		
Total sales volumes (k tonnes)	1,700	Maximizing premium mix as opposed to maximizing volumes
Vallourec average selling price (\$)	\$2,800- \$3,000	Assumes market prices in the low-mid \$2k per tonne range + Tier 1 premium
USD / EUR	~1.10	
Vallourec average selling price (€)	€2,650	At midpoint of assumed pricing range
Total costs per tonne (€)	€2,200	Assumed to remain elevated versus history
<b>EBITDA per tonne (€)</b>	<b>€450</b>	
<b><u>Simplified Tubes P&amp;L</u></b>		
Revenues	€4.5b	
<b>EBITDA</b>	<b>€750m</b>	
EBITDA % Margin	17%	

*Notes: All per-tonne metrics rounded to nearest multiple of 50. Revenue is rounded to nearest €100 million, EBITDA to nearest €50 million increment. Total cost per tonne includes Cost of Sales and SG&A. The midcycle simulation shown in this presentation and related assumptions do NOT represent guidance, forecast, target or outlook of Vallourec for any particular financial year, but aim to represent an abstract average across cycles and across different circumstances to illustrate, in a volatile and unpredictable environment, the theoretical functioning of the New Vallourec. Average selling price defined as revenue divided by sales volumes.*

# The Mining Process



# Mine Earnings Power and Growth Potential

## Near-term operational targets

<b>6.0m</b>	New near-term <sup>1</sup> annual iron ore production target (m tonnes)
<b>1.0m</b>	Production used to support Tubes production business (m tonnes)
<b>40% – 45%</b>	Weighted average contractual selling prices as a percentage of Platt's iron ore index <sup>2</sup>
<b>€20 – €25</b>	Total cost of extraction, overhead, and SG&A per tonne
<b>~€100m</b>	Annualized EBITDA run-rate <sup>3</sup>

<sup>1</sup> 6 million tonne annual production target commences in 2024

<sup>2</sup> "Platt's iron ore index" refers to 62% Fe CFR China index

<sup>3</sup> Assuming Platt's index around \$110 per tonne

<sup>4</sup> Measured relative to near-term baseline metrics on left of page

<sup>5</sup> Capital expenditures for Phase 2 are still pending further project planning and evaluation. Actual project spending may vary versus current assumptions based on further cost evaluation

## Two-phase extension plan in progress

	Phase 1	Phase 2
Incremental Annual Iron Ore Production <sup>4</sup>	–	+1mt – 2mt
Incremental Annual EBITDA <sup>4</sup>	+€20 – €25m	+€50m – €75m
Estimated Project Capex (€m) <sup>5</sup>	€20m	€100m – €125m
Expected Start-Up	Late 2024	2027

# Midcycle Cash Flow Simulation: Significant Potential Returns

Metric	Assumption	Comments
<b>EBITDA (€)</b>		
Tubes	€750m	
Mine & Forest	€125m	
Holding & Other, Intersegment	(€25m)	
<b>Group EBITDA</b>	<b>€850m</b>	
<b>Cash Flows (€)</b>		
Capital expenditures	€175m	Including mine extensions, can reduce to ~€125m in downturn
Financial cash out	€50m	Assuming zero net debt, with costs for minimal gross debt and other items
Cash tax	€175m	High 20% range depending on blend of regional profits
<b>Group total cash generation</b>	<b>€450m</b>	
<b>Aspired total cash generation payout ratio<sup>1</sup></b>	<b>80% – 100%</b>	<b>In line with highest ratios in the market</b>

<sup>1</sup> Vallourec's dividend policy would in any event be conditional upon the Board's decision taking into account Vallourec's results, its financial position including the deleveraging target and the potential restrictions applicable to the payment of dividends. Dividends and share repurchases would also be subject to shareholders approval. The midcycle simulation and related assumptions shown in this presentation do NOT represent guidance, forecast, target or outlook of Vallourec for any particular financial year, but aim to represent an abstract average across cycles and across different circumstances to illustrate, in a volatile and unpredictable environment, the theoretical functioning of the New Vallourec.

Analysis excludes changes in working capital, asset disposals and restructuring cash out. The midcycle simulation shown in this presentation does NOT represent guidance, forecast, target or outlook of Vallourec for any particular financial year, but aims to represent an abstract average across cycles and across different circumstances to illustrate, in a volatile and unpredictable environment, the theoretical functioning of the New Vallourec.

# 2024 Earnings, Cash Flow and Net Debt Outlook

	Third Quarter 2024	Full Year 2024
Tubes	Revenues to decrease sequentially due to lower US shipments and pricing as well as Q4-weighted international shipment schedule	Strong international market environment to persist, more than offset by lower US demand and pricing
Mine & Forest	Production sold to increase sequentially	Production sold to be approximately 6m tonnes; EBITDA to be approximately €100 million at current iron ore prices
Group EBITDA	Group EBITDA to decline versus Q2 due to lower Tubes volumes and reduced US Tubes pricing	Group EBITDA to range between €800 – €850 million
Total Cash Generation & Net Debt	Total cash generation to be positive and net debt to further decline versus the Q2 2024 level <sup>1</sup>	Second half total cash generation to be positive and net debt to further decline versus the Q2 2024 level <sup>1</sup>

<sup>1</sup> In all cases, total cash generation and net debt guidance excludes the potential positive impact of major asset sales.

# Cash Flow Modeling Items for 2024

Mid-Year 2024 Update

	Prior View	Updated View
<b>Financial cash out</b>	Approximately €100m	Approximately €100m
<b>Tax payments</b>	Mid-to-high 20% cash tax rate relative to reported pre-tax income	Low-to-mid 20% cash tax rate relative to reported pre-tax income
<b>Capital expenditures</b>	Approximately €200m	Less than €200m
<b>Restructuring charges &amp; non-recurring items</b>	Approximately €200m	Approximately €250m including €50m of offsetting cash inflows <sup>1</sup>
<b>Net Debt</b>	Net debt zero by year-end 2025 at the latest	Net debt reduction ahead of plan

<sup>1</sup> Offsetting cash inflows include equipment sales, changes in cash collateral, and other items, primarily to be recorded in line item "Asset disposals and other cash items." Continues to exclude the potential positive impact of major asset sales.







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# Market Dynamics



# Key Seamless Tubes Markets

	 <b>Oil Country Tubular Goods (OCTG)</b>	 <b>Project Line Pipe (PLP) &amp; Process</b>	 <b>Industry &amp; Other</b>	 <b>New Energies</b>
<b>2023E ASP (price/tonne)</b>	Mid \$3k	Low-mid \$2k	Low \$2k <sup>1</sup>	
<b>2023E Total Market Size (mt)</b>	9.6	4.4	<i>Not Analyzed</i>	High-Growth Emerging Market
<b>2023E Served Market Size (mt)</b>	5.4	1.1	0.4	
<b>% of Vallourec Tubes Volumes<sup>2</sup></b>	65% – 70%	15% – 20%	10% – 15%	
<b>Market Growth Outlook</b>	Cyclical Upturn	Cyclical Upturn	Cyclical Slowdown	High Structural Growth
<b>Primary End-Markets</b>	Upstream Oil & Gas	Oil & Gas and Petrochemicals	Automotive, Agribusiness, Construction, etc.	Carbon Capture, Geothermal, Hydrogen
<b>Primary Customers</b>	Oil & Gas Operators	Engineering & Construction Firms	Diversified	Diversified

<sup>1</sup> Refers only to continuing Industrial business in Brazil; excludes production from Germany

<sup>2</sup> Pro forma for New Vallourec plan

Sources: Internal market intelligence based on public peer commentary, Rystad Energy, Preston Pipe, OCTG Situation Report, PipeLogix

# Limited Set of Premium Seamless Tube Suppliers

**Tier 1 Global Suppliers**  
~6 million tonnes annual production



*Suppliers Unable to Access Global Premium Market*

**Regional Western Suppliers**  
~2.5 million tonnes annual production



**Asia and CIS Suppliers**  
>10 million tonnes annual production



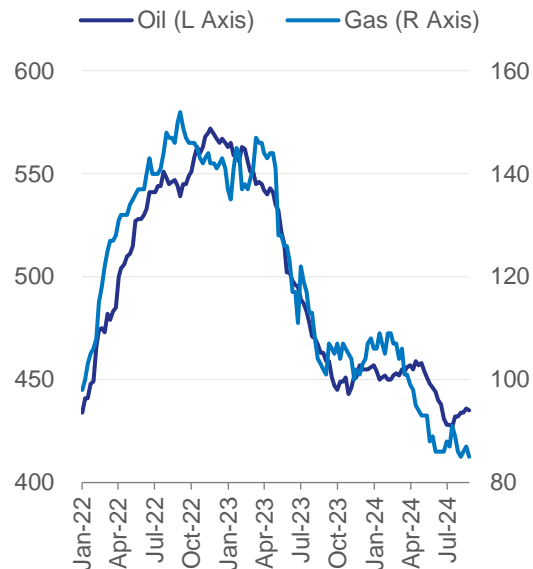
Note: reflects production estimates for 2023



# US OCTG Market: Still Feeling The Effects of Muted Demand

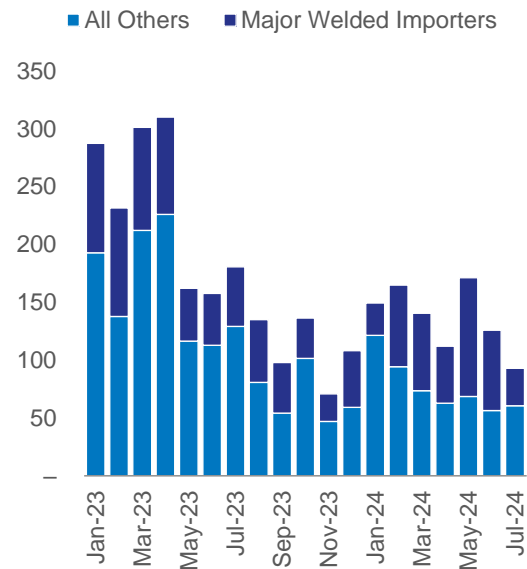
## Gas rig count remains weak

US Horizontal Rig Count



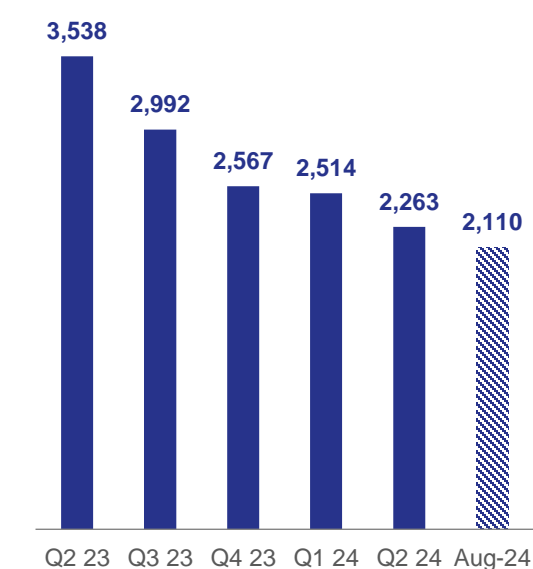
## Diverging trends in US imports

Monthly OCTG Imports



## Spot pricing down in Q2

Seamless OCTG Price (\$ / Tonne)



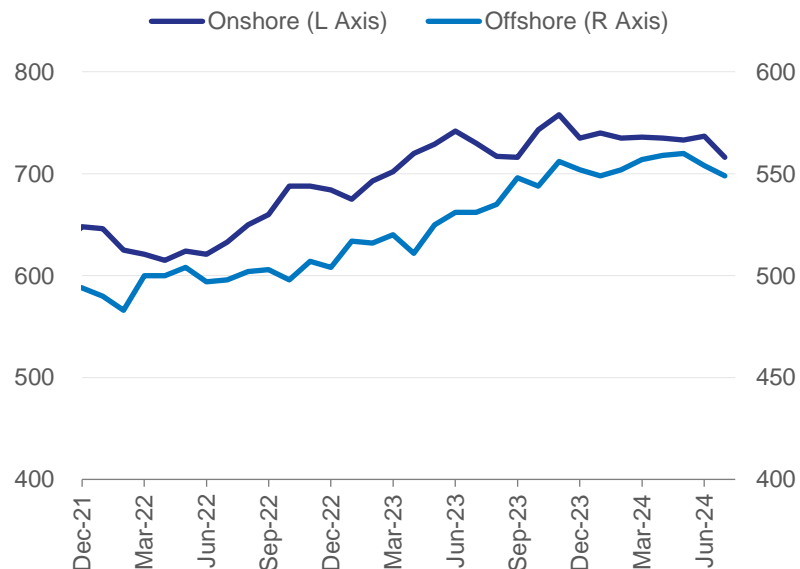
Sources: Baker Hughes, PipeLogix, US Department of Commerce. Reflects average price in period for all seamless products. "Major Welded Importers" include Korea, Taiwan, Vietnam and Turkey.

# International OCTG Market: Stable at Healthy Levels

## Robust onshore and offshore drilling activity

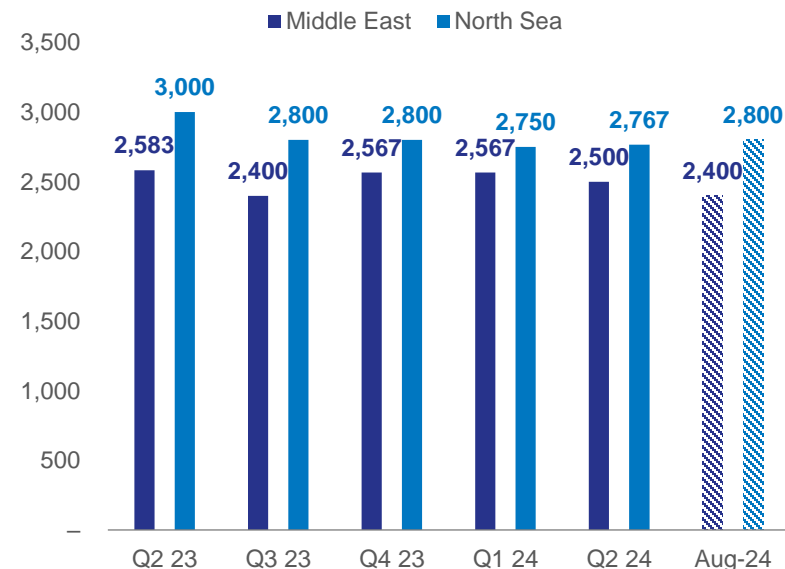
Onshore Rig Count

Offshore Rig Count\*



## International market pricing remains strong

Seamless OCTG Price (\$ / Tonne)



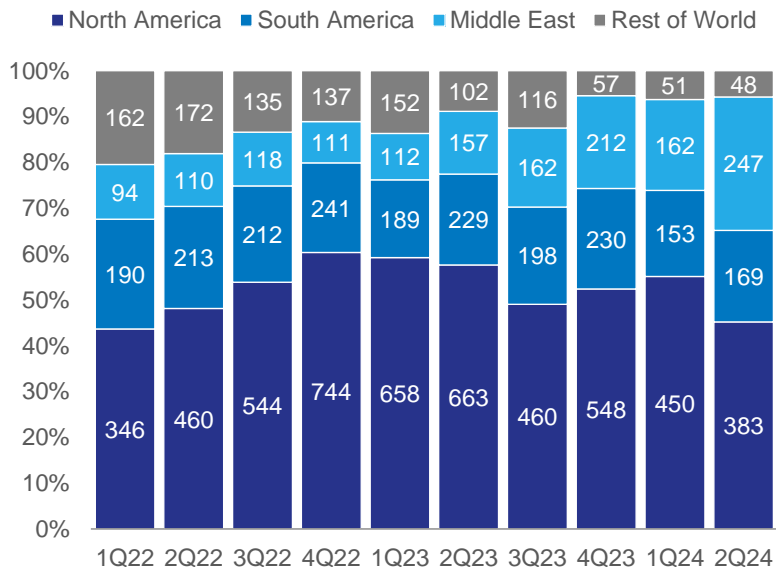
Sources: Baker Hughes, RigLogix, Rystad Energy. OCTG pricing reflects average price in period for L80 tubes (Premium) in Jebel Ali (Middle East) and North Sea.

\*Please note change in data source vs. prior quarters for offshore rig count (RigLogix vs. Baker Hughes).

# Tubes Revenue Mix by Quarter

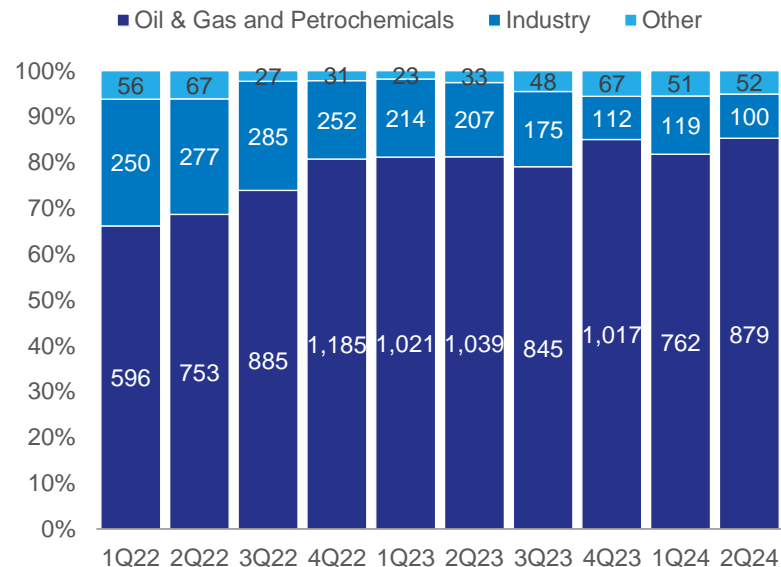
## Revenues balanced across core regions

% of Tubes Revenues and Absolute Revenues (€ millions)

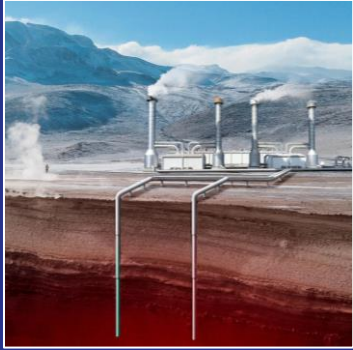
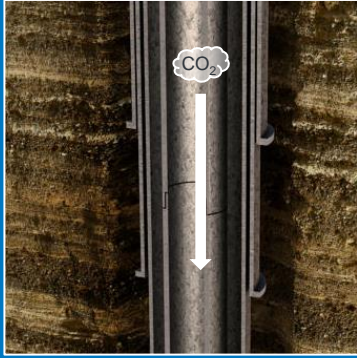
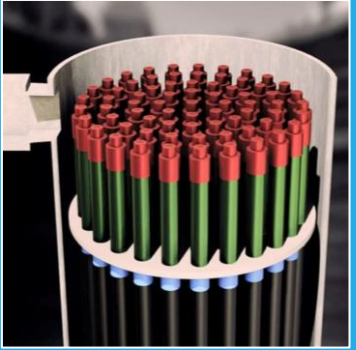


## Increased focus on oil & gas markets

% of Tubes Revenues and Absolute Revenues (€ millions)



# Significant Growth Potential in Our New Energies Business

	Geothermal	Carbon Capture, Utilization and Storage ("CCUS")	Hydrogen
Primary Tubes Application	Casing for geothermal wells	Casing and tubing for CO <sub>2</sub> injection wells; transportation line pipes	H <sub>2</sub> storage systems; transportation line pipes
Key Product Needs	Heat resistance; connection integrity during thermal expansion	Corrosion resistance; excellent toughness at low temperatures, long-term well integrity	Extremely tight connections; advanced metallurgy to resist hydrogen embrittlement
Vallourec Positioning	Tubes and connections validated and in use in geothermal wells	Tubes and connections validated and in use in CO <sub>2</sub> injection wells	Tubes and connections validated and in use in H <sub>2</sub> storage wells; storage POC complete
Product Illustration			

**Target: New Energies to comprise 10-15% of Group EBITDA by 2030**



# Delphy Vertical H<sub>2</sub> Storage: Superior Intermediate Scale Solution

## Competition has higher costs or other drawbacks

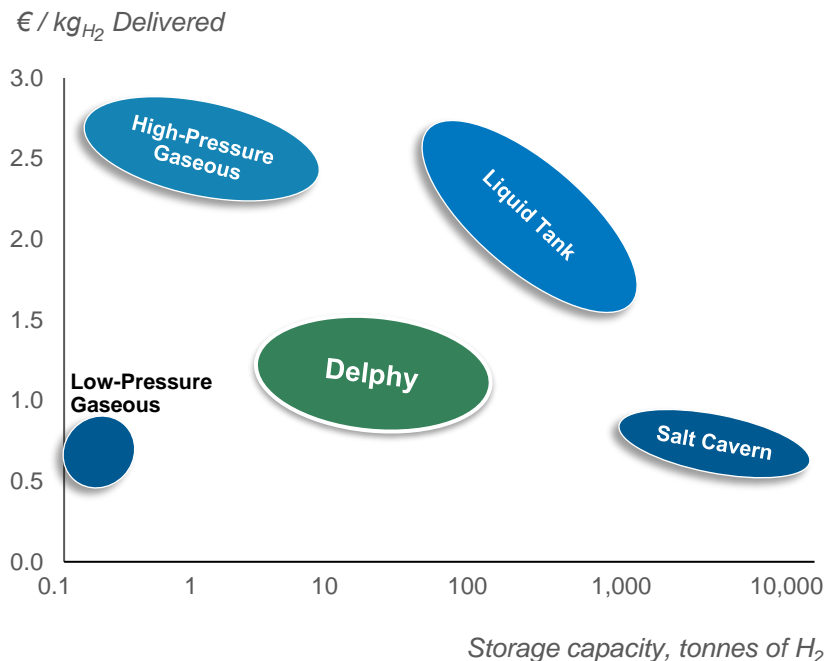
Solution	Capex	Opex	Other Factors
Low-pressure gaseous	Intermediate cost	Lower cost	Not scalable
High-pressure gaseous	Higher cost	Higher cost	Higher safety risk Not scalable
Liquid tank	Lower cost	Higher cost	Rapid boil-off High energy cost
Salt cavern	Lower cost	Lower cost	Multi-year project Large scale only
<b>Delphy</b>	Intermediate cost	Lower cost	<b>Safe, modular and scalable</b>

■ Lower cost    
 ▬ Intermediate cost    
 + Higher cost

Sources: Vallourec / IAC Partners, 2023

Note: Solution cost is a per kg<sub>H<sub>2</sub></sub> delivered, model includes capex & opex for the H<sub>2</sub> treatment plant & storage but does not include H<sub>2</sub> production cost

## Delphy is a superior-cost solution in its target range





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# Financial Data

# Summary Income Statement

<i>€ million, unless noted</i>	2019	2020	2021	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24	2Q24
<b>Revenues</b>	<b>4,173</b>	<b>3,242</b>	<b>3,442</b>	<b>4,883</b>	<b>1,338</b>	<b>1,358</b>	<b>1,142</b>	<b>1,276</b>	<b>5,114</b>	<b>990</b>	<b>1,085</b>
Cost of sales	(3,435)	(2,634)	(2,605)	(3,807)	(926)	(890)	(818)	(886)	(3,520)	(669)	(774)
<b>Industrial margin</b>	<b>738</b>	<b>608</b>	<b>837</b>	<b>1,076</b>	<b>412</b>	<b>468</b>	<b>324</b>	<b>390</b>	<b>1,594</b>	<b>321</b>	<b>311</b>
Selling, general and administrative expenses	(378)	(326)	(316)	(349)	(79)	(84)	(85)	(86)	(333)	(87)	(91)
Other	(13)	(25)	(29)	(11)	(13)	(10)	(17)	(24)	(64)	1	(5)
<b>EBITDA</b>	<b>347</b>	<b>258</b>	<b>492</b>	<b>715</b>	<b>320</b>	<b>374</b>	<b>222</b>	<b>280</b>	<b>1,196</b>	<b>235</b>	<b>215</b>
Depreciation & amortization	(307)	(268)	(202)	(227)	(50)	(54)	(50)	(50)	(203)	(53)	(52)
Impairment of assets	(30)	(850)	(5)	(36)	–	(8)	–	153	145	3	3
Asset disposals, restructuring costs and non-recurring items	(26)	(142)	89	(574)	(13)	(55)	(26)	(185)	(279)	(11)	(65)
<b>Operating income (loss)</b>	<b>(17)</b>	<b>(1,002)</b>	<b>374</b>	<b>(122)</b>	<b>257</b>	<b>258</b>	<b>146</b>	<b>198</b>	<b>859</b>	<b>174</b>	<b>100</b>
Financial income (loss)	(244)	(227)	(236)	(111)	(46)	(24)	(22)	26	(66)	(20)	57
<b>Pre-tax income (loss)</b>	<b>(261)</b>	<b>(1,229)</b>	<b>138</b>	<b>(233)</b>	<b>211</b>	<b>234</b>	<b>124</b>	<b>224</b>	<b>793</b>	<b>154</b>	<b>156</b>
Income tax	(75)	(96)	(101)	(113)	(53)	(70)	(44)	(102)	(269)	(46)	(40)
Share in net income (loss) of equity affiliates	(4)	(3)	(5)	(18)	(1)	1	–	–	–	1	0
<b>Net income</b>	<b>(340)</b>	<b>(1,328)</b>	<b>31</b>	<b>(364)</b>	<b>157</b>	<b>164</b>	<b>81</b>	<b>122</b>	<b>524</b>	<b>108</b>	<b>116</b>
Attributable to non-controlling interests	(3)	(122)	(8)	3	1	5	5	17	28	3	5
<b>Net income, Group share</b>	<b>(338)</b>	<b>(1,206)</b>	<b>40</b>	<b>(366)</b>	<b>156</b>	<b>159</b>	<b>76</b>	<b>105</b>	<b>496</b>	<b>105</b>	<b>111</b>
<b>Diluted earnings per share (€)</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>(1.60)</b>	<b>0.66</b>	<b>0.67</b>	<b>0.32</b>	<b>0.44</b>	<b>2.07</b>	<b>0.43</b>	<b>0.46</b>
Diluted shares outstanding (millions)	*	*	*	229	237	236	236	240	240	244	241
YoY Revenue Growth	6%	(22%)	6%	42%	46%	19%	(11%)	(17%)	5%	(26%)	(20%)
Industrial Margin %	18%	19%	24%	22%	31%	34%	28%	31%	31%	32%	29%
SG&A % of Revenue	9%	10%	9%	7%	6%	6%	7%	7%	7%	9%	8%
EBITDA Margin %	8%	8%	14%	15%	24%	28%	19%	22%	23%	24%	20%
EBIT Margin %	(0.4%)	(31%)	11%	(2%)	19%	19%	13%	16%	17%	18%	9%

# Summary Balance Sheet

€ million, unless noted	2019	2020	2021	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24	2Q24
Goodwill & intangible assets	427	74	83	76	89	89	87	82	82	80	73
PP&E and biological assets	2,705	1,748	1,790	1,891	1,871	1,923	1,960	2,050	2,050	2,040	1,944
Other non-current assets	509	357	443	442	443	451	468	384	384	396	358
<b>Total non-current assets</b>	<b>3,641</b>	<b>2,180</b>	<b>2,317</b>	<b>2,409</b>	<b>2,403</b>	<b>2,463</b>	<b>2,515</b>	<b>2,516</b>	<b>2,516</b>	<b>2,516</b>	<b>2,375</b>
Inventories	988	664	1,015	1,312	1,364	1,354	1,366	1,242	1,242	1,319	1,240
Trade and other receivables	638	468	572	824	829	802	765	756	756	697	716
Other current assets	245	241	172	251	282	308	317	299	299	281	274
Cash and cash equivalents	1,794	1,390	620	552	894	855	938	900	900	1,066	720
<b>Total current assets</b>	<b>3,665</b>	<b>2,762</b>	<b>2,380</b>	<b>2,939</b>	<b>3,369</b>	<b>3,319</b>	<b>3,386</b>	<b>3,197</b>	<b>3,197</b>	<b>3,364</b>	<b>2,949</b>
Assets held for sale and discontinued operations	–	107	52	9	7	7	6	1	1	1	1
<b>Total assets</b>	<b>7,305</b>	<b>5,048</b>	<b>4,748</b>	<b>5,357</b>	<b>5,779</b>	<b>5,790</b>	<b>5,907</b>	<b>5,713</b>	<b>5,713</b>	<b>5,881</b>	<b>5,325</b>
Equity - Group share	1,467	(187)	1,763	1,643	1,812	2,026	2,120	2,157	2,157	2,307	2,311
Non-controlling interests	513	321	45	42	43	48	53	67	67	71	77
<b>Total shareholders' equity</b>	<b>1,980</b>	<b>134</b>	<b>1,808</b>	<b>1,686</b>	<b>1,855</b>	<b>2,074</b>	<b>2,173</b>	<b>2,224</b>	<b>2,224</b>	<b>2,378</b>	<b>2,388</b>
Bank loans and other borrowings	1,747	1,751	1,387	1,367	1,362	1,357	1,352	1,348	1,348	1,352	772
Other long-term liabilities	423	457	369	504	540	528	518	542	542	533	462
<b>Total non-current liabilities</b>	<b>2,170</b>	<b>2,208</b>	<b>1,756</b>	<b>1,871</b>	<b>1,902</b>	<b>1,885</b>	<b>1,870</b>	<b>1,890</b>	<b>1,890</b>	<b>1,885</b>	<b>1,234</b>
Overdraft and other short-term borrowings	2,077	1,853	190	314	532	367	327	122	122	199	310
Trade payables	580	426	601	787	816	788	819	763	763	832	817
Other current liabilities	498	391	371	696	672	670	716	715	715	586	578
<b>Total current liabilities</b>	<b>3,155</b>	<b>2,670</b>	<b>1,162</b>	<b>1,797</b>	<b>2,020</b>	<b>1,825</b>	<b>1,862</b>	<b>1,600</b>	<b>1,600</b>	<b>1,617</b>	<b>1,704</b>
Liabilities held for sale and discontinued operations	–	37	23	4	2	6	2	–	–	–	–
<b>Total liabilities</b>	<b>5,325</b>	<b>4,915</b>	<b>2,941</b>	<b>3,672</b>	<b>3,924</b>	<b>3,715</b>	<b>3,734</b>	<b>3,489</b>	<b>3,489</b>	<b>3,502</b>	<b>2,938</b>
<b>Total shareholders' equity and liabilities</b>	<b>7,305</b>	<b>5,048</b>	<b>4,748</b>	<b>5,358</b>	<b>5,779</b>	<b>5,790</b>	<b>5,907</b>	<b>5,713</b>	<b>5,713</b>	<b>5,881</b>	<b>5,325</b>
<b>Net financial debt</b>	<b>2,031</b>	<b>2,214</b>	<b>956</b>	<b>1,130</b>	<b>1,000</b>	<b>868</b>	<b>741</b>	<b>570</b>	<b>570</b>	<b>485</b>	<b>364</b>

# Cash Flow Summary

€ million, unless noted	2019	2020	2021	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24	2Q24
<b>EBITDA</b>	<b>347</b>	<b>258</b>	<b>492</b>	<b>715</b>	<b>320</b>	<b>374</b>	<b>222</b>	<b>280</b>	<b>1,196</b>	<b>235</b>	<b>215</b>
Non-cash items in EBITDA	(22)	1	(37)	(68)	13	(21)	11	(1)	2	10	(0)
Financial cash out	(234)	(232)	(228)	(110)	(18)	(61)	(8)	(1)	(88)	5	(65)
Tax payments	(47)	(93)	(180)	(79)	(16)	(60)	(54)	(52)	(182)	(15)	(54)
<b>Adjusted operating cash flow</b>	<b>44</b>	<b>(66)</b>	<b>47</b>	<b>458</b>	<b>299</b>	<b>232</b>	<b>171</b>	<b>226</b>	<b>928</b>	<b>235</b>	<b>96</b>
Change in working capital	124	173	(172)	(355)	(52)	8	97	92	145	(7)	15
Gross capital expenditure	(159)	(138)	(138)	(191)	(53)	(66)	(51)	(43)	(213)	(56)	(30)
<b>Adjusted free cash flow</b>	<b>9</b>	<b>(31)</b>	<b>(263)</b>	<b>(88)</b>	<b>194</b>	<b>174</b>	<b>217</b>	<b>275</b>	<b>860</b>	<b>172</b>	<b>81</b>
Restructuring charges & non-recurring items	(50)	(80)	(21)	(128)	(47)	(59)	(63)	(193)	(362)	(67)	(71)
Asset disposals & other cash items	20	(53)	212	16	4	3	(4)	67	70	(3)	31
<b>Total cash generation</b>	<b>(21)</b>	<b>(164)</b>	<b>(72)</b>	<b>(200)</b>	<b>151</b>	<b>118</b>	<b>150</b>	<b>149</b>	<b>568</b>	<b>102</b>	<b>41</b>
Non-cash adjustments to net debt	(11)	(19)	1,328	28	(21)	14	(23)	22	(8)	(17)	80
<b>(Increase) decrease in net debt</b>	<b>(32)</b>	<b>(183)</b>	<b>1,256</b>	<b>(172)</b>	<b>130</b>	<b>132</b>	<b>127</b>	<b>171</b>	<b>560</b>	<b>85</b>	<b>121</b>

Note: due to a change in cash flow reporting format, all figures prior to 2022 should be considered unaudited estimates provided for informational purposes.

# Segment Key Performance Indicators



<i>€ million, unless noted</i>		2021	1Q22	2Q22	3Q22	4Q22	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24	2Q24
<b>Tubes</b>	Volume sold*	1,640	395	433	462	514	1,804	431	396	343	382	1,552	292	351
	Revenue (€m)	3,030	902	1,096	1,197	1,467	4,663	1,258	1,279	1,068	1,196	4,802	932	1,030
	Average Selling Price (€)	1,848	2,284	2,531	2,591	2,853	2,584	2,919	3,226	3,115	3,130	3,093	3,189	2,937
	EBITDA (€m)	148	56	129	168	285	638	279	330	193	249	1,051	220	210
	EBITDA per Tonne (€)	90	142	298	364	554	354	648	832	563	651	677	750	599
<b>Mine &amp; Forest</b>	Volume sold*	8.1	0.1	1.0	1.5	1.4	4.0	1.5	1.9	1.8	1.7	6.9	1.4	1.4
	Revenue (€m)	469	24	68	82	70	245	93	93	88	101	375	80	69
	EBITDA (€m)	358	2	51	38	22	113	48	50	39	43	180	30	15
	EBITDA per Tonne (€)	44	13	52	26	15	28	32	27	22	25	26	22	11
<b>H&amp;O</b>	Revenue (€m)	186	47	60	43	61	210	46	51	47	53	197	45	49
	EBITDA (€m)	(16)	(16)	(14)	(9)	2	(37)	(5)	(5)	(10)	(12)	(32)	(13)	(13)
<b>Int.</b>	Revenue (€m)	(243)	(56)	(80)	(41)	(57)	(235)	(59)	(65)	(62)	(73)	(259)	(67)	(64)
	EBITDA (€m)	2	3	(6)	–	3	1	(3)	(1)	–	1	(2)	(2)	2
<b>Total</b>	Revenue (€m)	3,442	916	1,144	1,282	1,541	4,883	1,338	1,358	1,142	1,276	5,114	990	1,085
	EBITDA (€m)	492	45	160	198	312	715	320	374	222	280	1,196	235	215
	Capex (€m)	138	34	25	53	78	191	53	66	51	42	213	56	29

# Definitions of Non-GAAP Financial Data and Concepts

**Adjusted free cash flow** is defined as adjusted operating cash flow +/- change in operating working capital and gross capital expenditures. It corresponds to net cash used in operating activities less restructuring and non-recurring items +/- gross capital expenditure.

**Adjusted operating cash flow** is defined as EBITDA adjusted for non-cash benefits and expenses, financial cash out and tax payments.

**Asset disposals and other cash items** includes cash inflows from asset sales as well as other investing and financing cash flows.

**Change in working capital** refers to the change in the operating working capital requirement.

**Data at constant exchange rates:** The data presented “at constant exchange rates” is calculated by eliminating the translation effect into euros for the revenue of the Group’s entities whose functional currency is not the euro. The translation effect is eliminated by applying Year N-1 exchange rates to Year N revenue of the contemplated entities.

**EBITDA:** Earnings Before Interest, Taxes, Depreciation and Amortization is calculated by taking operating income (loss) before depreciation and amortization, and excluding certain operating revenues and expenses that are unusual in nature or occur rarely, such as:

- impairment of goodwill and non-current assets as determined within the scope of impairment tests carried out in accordance with IAS 36;
- significant restructuring expenses, particularly resulting from headcount reorganization measures, in respect of major events or decisions;
- capital gains or losses on disposals;
- income and expenses resulting from major litigation, significant roll-outs or capital transactions (e.g., costs of integrating a new activity).

**Financial cash out** includes interest payments on financial and lease debt, interest income and other financial costs.

# Definitions of Non-GAAP Financial Data and Concepts

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**Free cash flow**, as previously defined, may continue to be derived as follows: total cash generation - asset disposals & other cash items. This is also defined as EBITDA adjusted for changes in provisions, less interest and tax payments, changes in working capital, less gross capital expenditures, and less restructuring/other cash outflows.

**Gross capital expenditure:** gross capital expenditure is defined as the sum of cash outflows for acquisitions of property, plant and equipment and intangible assets and cash outflows for acquisitions of biological assets.

**(Increase) decrease in net debt** (alternatively, “change in net debt”) is defined as total cash generation +/- non-cash adjustments to net debt.

**Industrial margin:** The industrial margin is defined as the difference between revenue and cost of sales (i.e. after allocation of industrial variable costs and industrial fixed costs), before depreciation.

**Lease debt** is defined as the present value of unavoidable future lease payments.

**Midcycle or normalized earnings and cash flow simulations and related assumptions** do NOT represent guidance, a forecast, a target or an outlook of Vallourec for any particular financial year, but aim to represent an abstract average across cycles and across different circumstances to illustrate, in a volatile and unpredictable environment, the theoretical functioning of the New Vallourec. Conceptually these should be understood as approximate levels to be observed on average, over a long period of time and through various economic and commodity price environments.

**Net debt:** Consolidated net debt (or “net financial debt”) is defined as bank loans and other borrowings plus overdrafts and other short-term borrowings minus cash and cash equivalents plus the fair value of the cross-currency swaps related to the EUR/USD hedging of the principal of the \$820 million 7.5% senior notes. Net debt excludes lease debt.



# Definitions of Non-GAAP Financial Data and Concepts

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**Net working capital requirement** is defined as working capital requirement net of provisions for inventories and trade receivables; net working capital requirement days are computed on an annualized quarterly sales basis.

**Non-cash adjustments to net debt** includes non-cash foreign exchange impacts on debt balances, IFRS-defined fair value adjustments on debt balances, and other non-cash items.

**Non-cash items in EBITDA** includes provisions and other non-cash items in EBITDA.

**Operating working capital requirement** includes working capital requirement as well as other receivables and payables.

**Restructuring charges and non-recurring items** consists primarily of the cash costs of executing the New Vallourec plan, including severance costs and other facility closure costs.

**Total cash generation** is defined as adjusted free cash flow +/- restructuring charges and non-recurring items and asset disposals & other cash items. It corresponds to net cash used in operating activities +/- gross capital expenditure and asset disposals & other cash items.

**Working capital requirement** is defined as trade receivables plus inventories minus trade payables (excluding provisions).

# Share Information and Financial Calendar

## Share Information

### **Euronext Paris**

ISIN code: FR0013506730

Ticker: VK

### **USA: American Depositary Receipt (ADR)**

ISIN code: US92023R4074

Ticker: VLOWY

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## Financial Calendar

- **November 15<sup>th</sup>, 2024:** Publication of Third Quarter and Nine-Month 2024 Results

### Upcoming Investor Events

- **September 5<sup>th</sup>, 2024:** Jefferies Industrials Conference (New York)
- **September 10<sup>th</sup>, 2024:** Morgan Stanley European Utilities & Energy Summit (London)
- **September 11<sup>th</sup>, 2024:** Kepler Cheuvreux Autumn Conference (Paris)
- **October 1<sup>st</sup>, 2024:** Kepler Cheuvreux Energy Services Conference (London)