

# Q3 2024 Results

November 15, 2024



# Legal Disclaimer

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## **Forward-Looking Statements**

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## **Information**

Quarterly financial information is unaudited and not subject to any review.

Unless otherwise specified, indicated variations are expressed in comparison with the same period of the previous year.

# Agenda

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	Topic	Speaker	Slide
1	<b>Q3 2024 Highlights</b>	Philippe Guillemot, Chairman of the Board & Chief Executive Officer	4
2	<b>Market &amp; Commercial Environment</b>	Philippe Guillemot, Chairman of the Board & Chief Executive Officer	8
3	<b>Q3 2024 Results Review</b>	Sascha Bibert, Chief Financial Officer	13
4	<b>Outlook &amp; Key Takeaways</b>	Philippe Guillemot, Chairman of the Board & Chief Executive Officer	21
5	<b>Appendices</b>		24





1

# Q3 2024 Highlights

**Philippe Guillemot**  
*Chairman of the Board &  
Chief Executive Officer*



# Q3 2024 Highlights

## Results & Outlook

### Strong cash generation to be allocated predominantly to shareholder returns

- Third quarter 2024 margins benefitted from healthy international OCTG market, offset by softer US market in Q3
  - Group EBITDA of €168m with strong EBITDA margin of 19% despite lower realized US pricing
  - Tubes EBITDA per tonne of €556
  - Total cash generation in Q3 and future periods will be subject to 80 – 100% payout ratio
- Vallourec confirms full year Group EBITDA range of €800 – €850 million; Q4 EBITDA to increase sequentially
- Vallourec plans to announce dividend proposal for its 2025 AGM with Full Year 2024 results communication
- Vallourec welcomes its new anchor shareholder, ArcelorMittal, to its Board of Directors

## Commercial & Operational

### Enhancing and capitalizing on our premium product offering

- Announced first acquisition in nearly a decade with purchase of Thermitite do Brasil (TdB)\*\*
- Progressing Brazil optimization program with cost savings targets confirmed
- Significant contracts signed for deepwater developments in Brazil and Angola; bidding pipeline remains robust
- Recent improvement in the US market: meaningful recovery in order intake and increase in spot market pricing

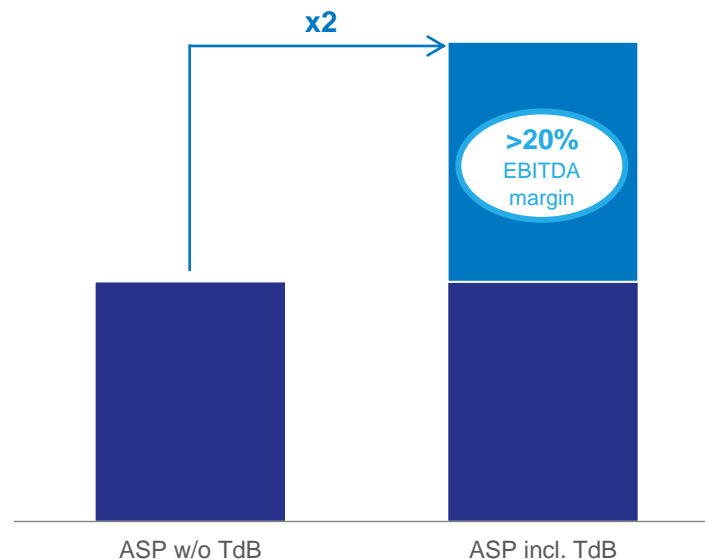
# Extending Our Premium Product Capabilities

## Enhancing Vallourec's offshore line pipe offering

- Improved deepwater market position
  - Thermotite do Brasil (TdB) will add thermal insulation capabilities for Project Line Pipe (PLP)<sup>1</sup>
  - Increasingly essential technology in deepwater markets like Brazil, Africa, and US Gulf of Mexico where seamless line pipe is preferred solution
- Strong portfolio fit
  - Compelling value proposition for customers seeking sophisticated offerings from premium tube suppliers
  - Accretive margins versus Group average
  - High-quality technology offering
- Compelling deal economics
  - Accretive transaction multiple
  - Covers meaningful portion of expected PLP shipments
  - Geographic synergy (located within Vallourec's Serra facility)

## Meaningful impact from coating solutions

*Tubes Average Selling Price (ASP) and EBITDA margin*



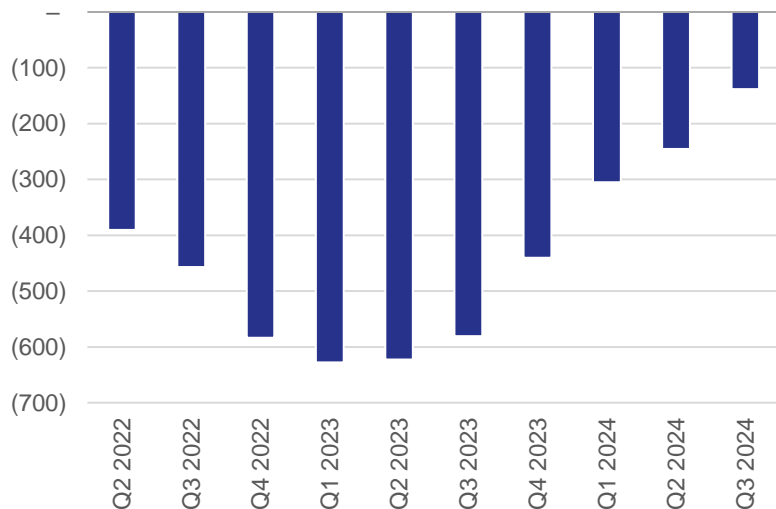
<sup>1</sup> The acquisition price is \$17.5 million, on a cash-free, debt-free basis, is subject to customary closing conditions, including regulatory approvals, and to customary price adjustments (including working capital).

# Closing the Margin and Return Gap Versus Peers

Progress since New Vallourec plan announcement in May 2022

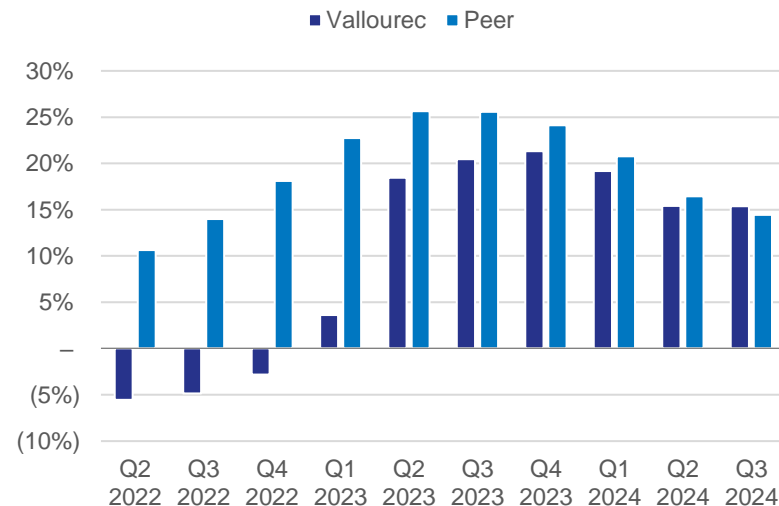
## Strong progress on margin gap; cost now a focus

Trailing 12 Month Tubes EBITDA per Tonne (Peer vs. Vallourec, \$)



## Competitive ROIC, but opportunities remain

Trailing 12 Month Return on Invested Capital<sup>1</sup>



Source: Company Filings.

<sup>1</sup>Return on invested capital defined as GAAP operating income less normalized taxes (assumed at a blended statutory rate), divided by shareholders' equity, non-controlling interests, and all financial debt, lease debt, and derivative liabilities, less any short-term financial assets including cash & equivalents, short-term investments, and short-term derivative assets





2

# Market & Commercial Environment

**Philippe Guillemot**  
*Chairman of the Board &  
Chief Executive Officer*

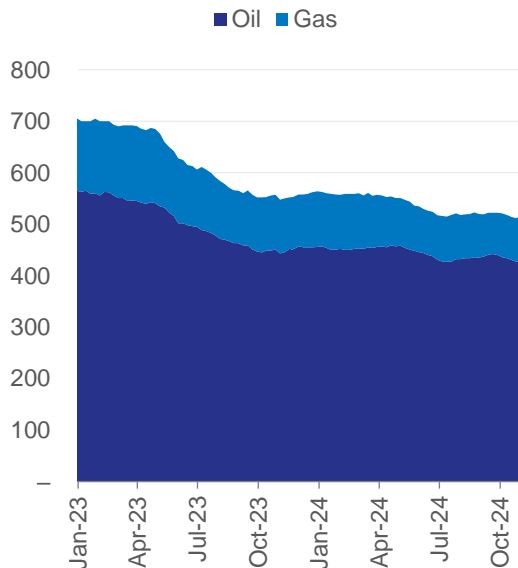




# US OCTG Market: Showing Signs of Improvement

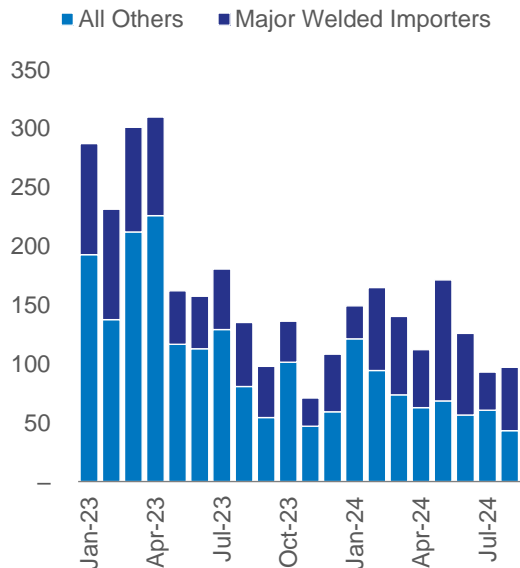
## Rig count stable through Q3

US Horizontal Rig Count



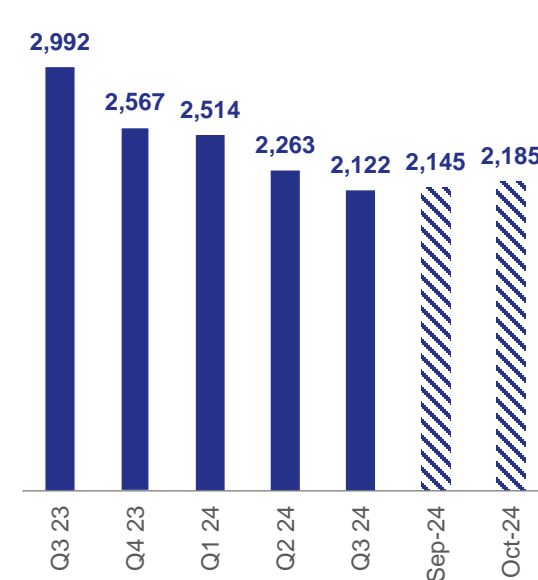
## Imports declined since January

Monthly OCTG Imports



## Spot price increasing recently

Seamless OCTG Price (\$ / Tonne)



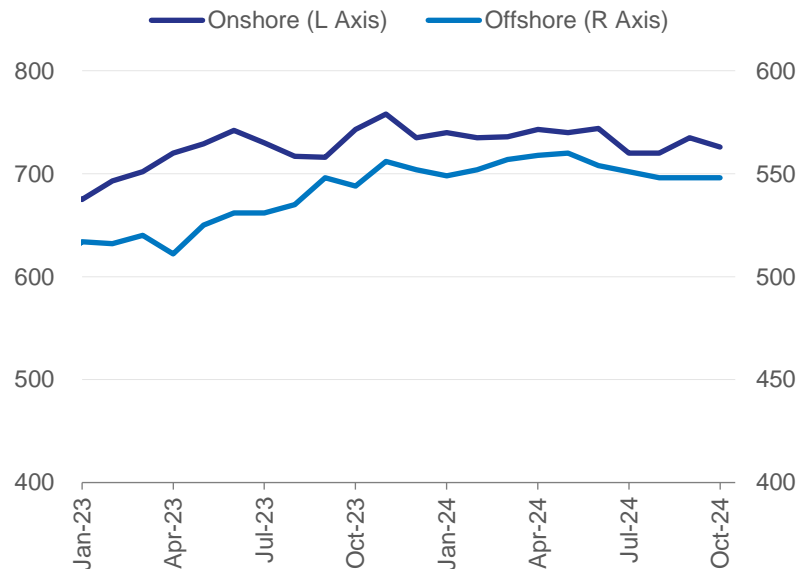
Sources: Baker Hughes, PipeLogix, US Department of Commerce. Reflects average price in period for all seamless products. "Major Welded Importers" include Korea, Taiwan, Vietnam and Turkey.

# International OCTG Market: Continued Robust Demand and Pricing

## Onshore and offshore drilling activity broadly flat

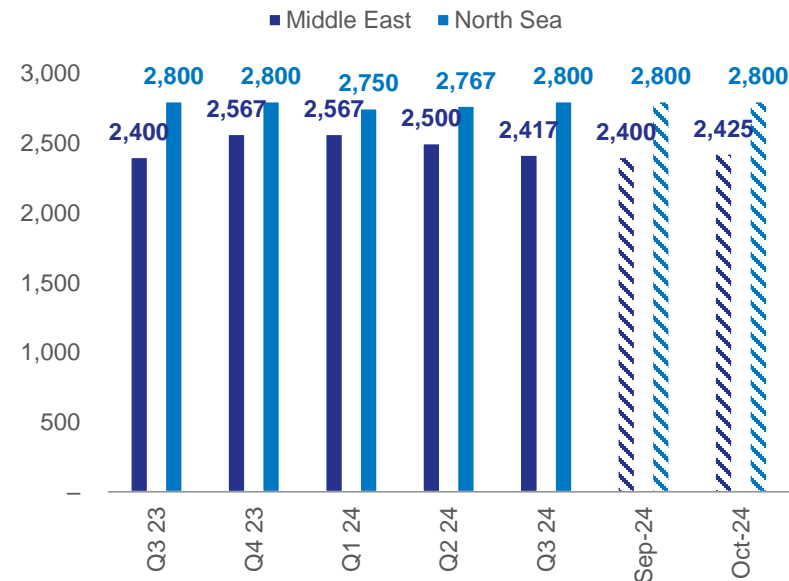
Onshore Rig Count

Offshore Rig Count



## International market pricing remains healthy

Seamless OCTG Price (\$ / Tonne)

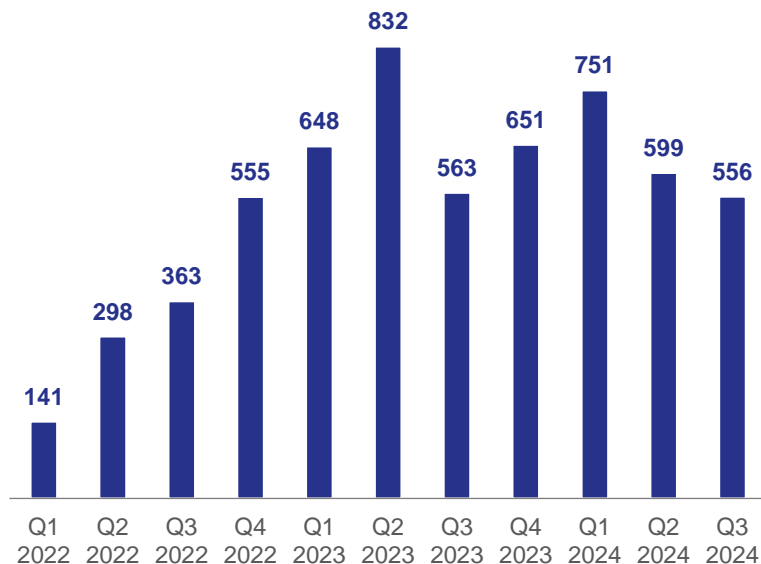


Sources: Baker Hughes, RigLogix, Rystad Energy. OCTG pricing reflects average price in period for L80 tubes (Premium) in Jebel Ali (Middle East) and North Sea.

# Tubes Overview: Value over Volume Driving Resilient Profitability

## Tubes profitability remains at healthy levels

Tubes EBITDA / Tonne (€)



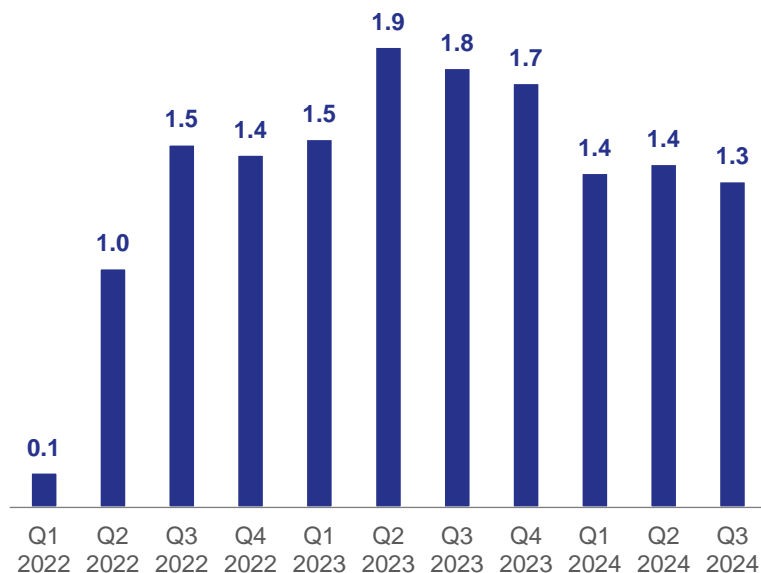
## Market remains healthy, initiatives on track

- International OCTG market remains strong
  - Meaningful contracts secured for offshore fields in Q3:
    - **TotalEnergies:** awarded a contract to supply ~5,000 tonnes of OCTG solutions and associated services for the Kaminho deepwater project in Angola
    - **Petrobras:** signed a significant contract to supply OCTG solutions and accessories for the technically-sophisticated Sepia 2 and Atapu 2 projects
  - Pipeline of future opportunities remains stable at a very healthy level, with broad geographic diversity
- US OCTG market showing signs of improvement
  - Vallourec order intake accelerated in Q3, above prior expectations
  - Distributor sentiment has improved with spot pricing moving up over last few months
- Progressing Brazil optimization program

# Mine & Forest Overview: Managing a Volatile Global Market

## Volumes limited by slow export market

*Iron Ore Production Sold (Million Tonnes)*



## Overall market volatile; Phase 1 extension on track

- Weak export market conditions weighing on near-term results
  - Low iron ore prices and weak demand in late Q3 hampered sales to major iron ore exporters
  - Q3 2024 production sold was 1.3 million tonnes
  - Now expect full year EBITDA to be slightly below €100 million at current iron ore prices, with full year volume slightly above 5 million tonnes
- Phase 1 extension project nearing completion
  - Facility construction and civil works progressed
  - Beginning to benefit from access to higher quality reserves in Q4 2024





3

**Q3 2024**

# Results Review

**Sascha Bibert**

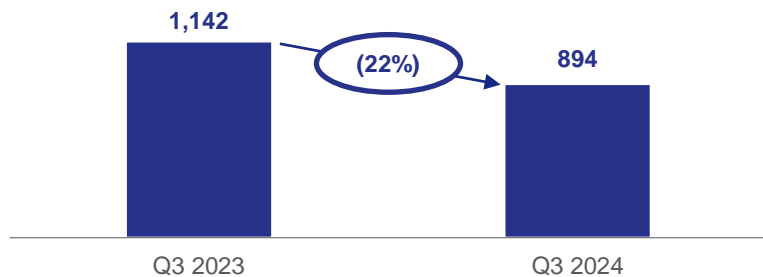
*Chief Financial Officer*



# Key Group Figures

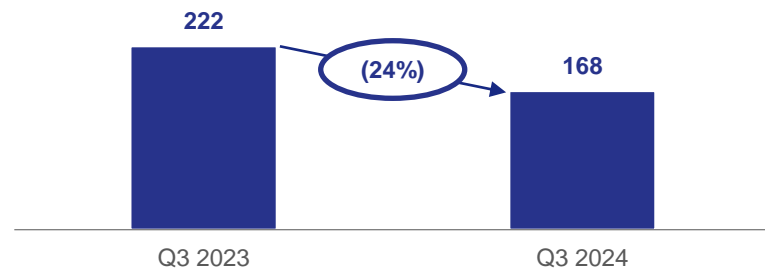
## Revenues

€ Million



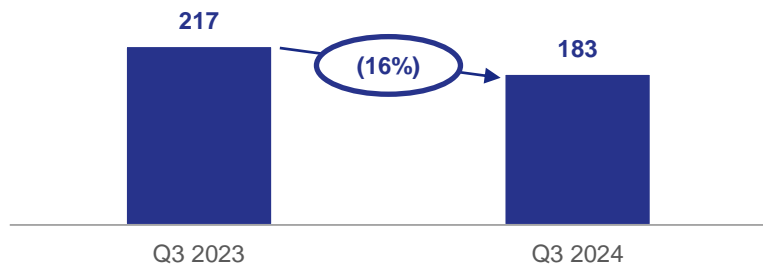
## EBITDA

€ Million



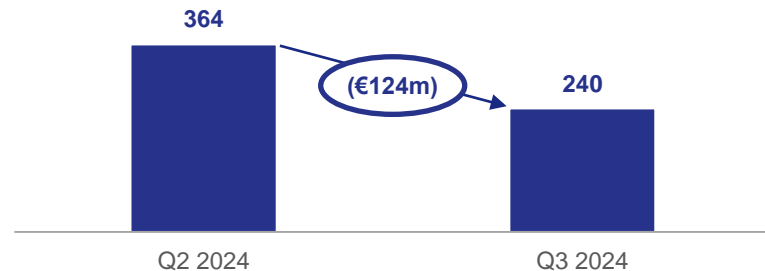
## Adjusted Free Cash Flow

€ Million



## Net Debt

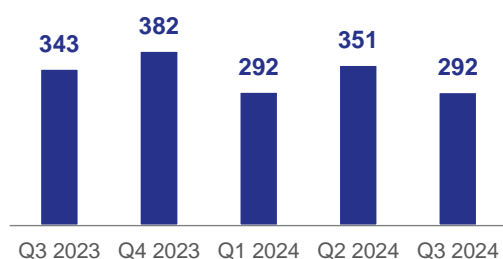
€ Million



# Tubes Production and Revenue Details

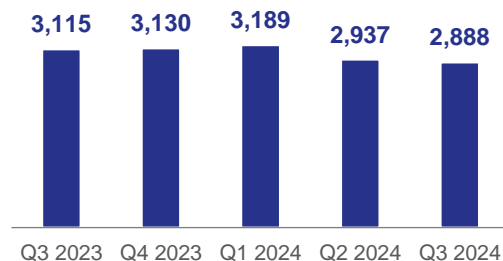
## Volume Sold

Thousand Tonnes



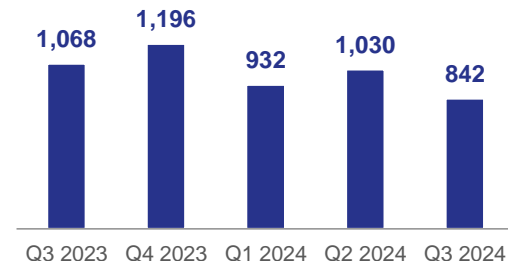
## Average Selling Price

€ / Tonne



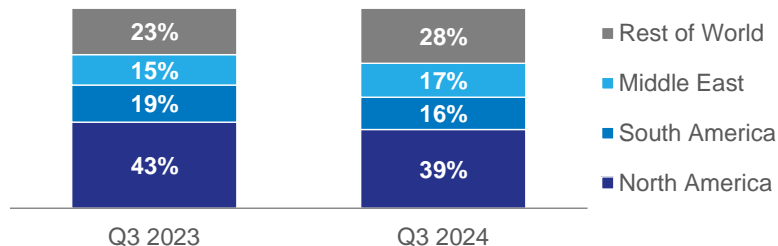
## Revenues

€ Million



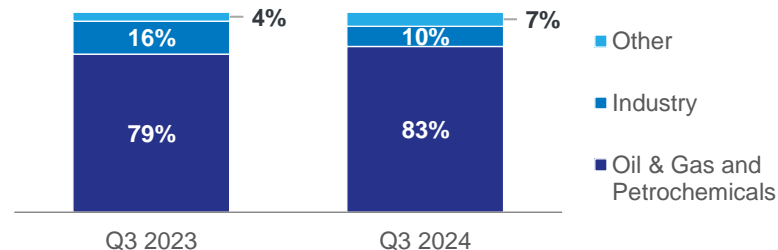
## Revenue Mix by Geography

% of Revenues



## Revenue Mix by Market

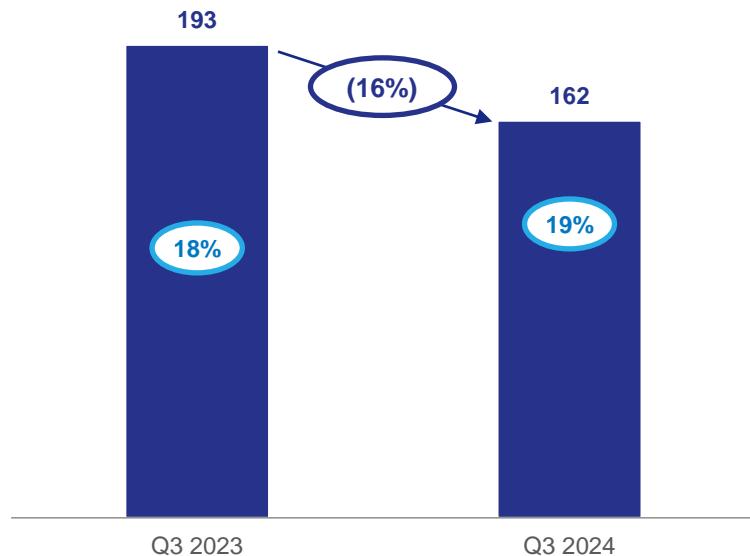
% of Revenues



# Tubes Profitability

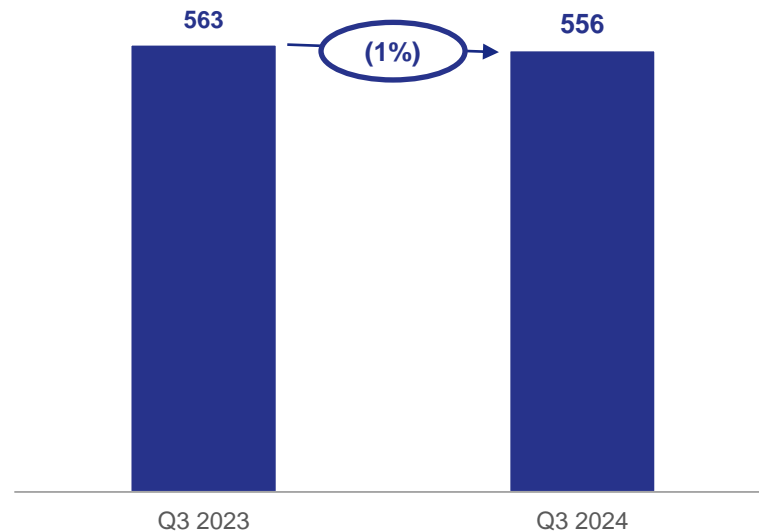
## EBITDA and EBITDA Margin

€ Million and % of Revenues



## EBITDA per Tonne

€ / Tonne

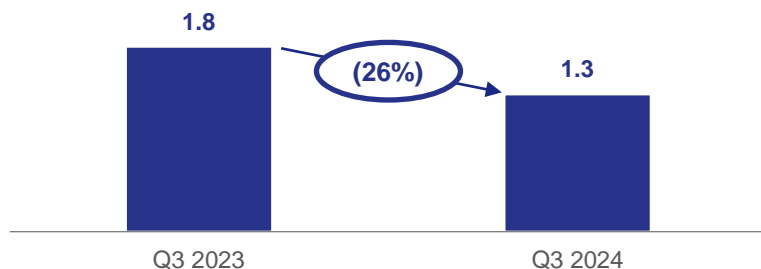




# Mine & Forest Performance

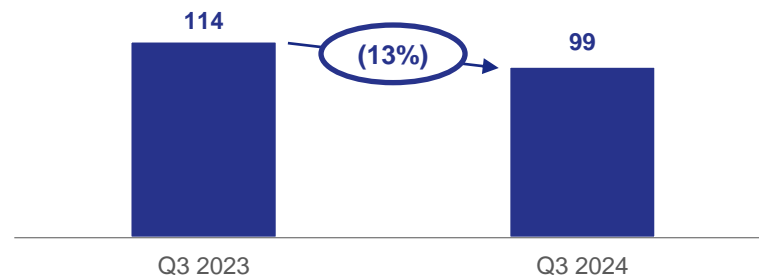
## Production Sold

Million Tonnes



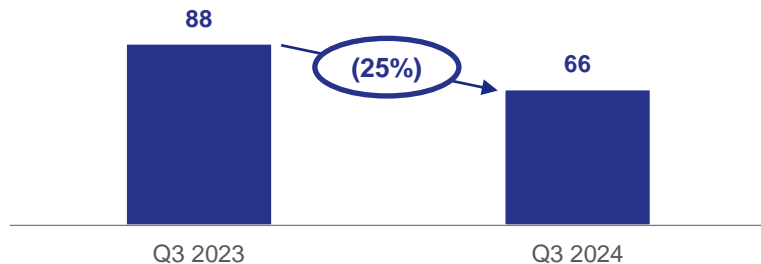
## Average Iron Ore Market Price<sup>1</sup>

\$ / Tonne (Quarterly Average)



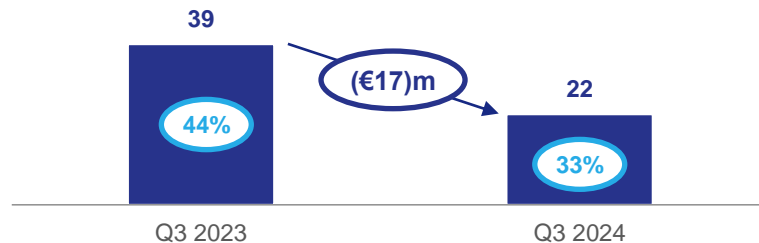
## Revenues

€ Million



## EBITDA

€ Million and % of Revenues



# Group Net Income Analysis

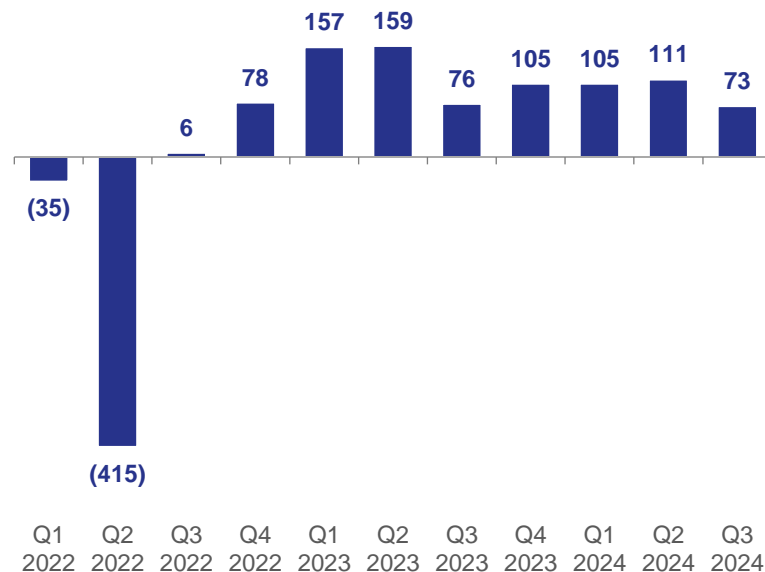
## Net Income, Group Share (Q3 2024)

€ Million



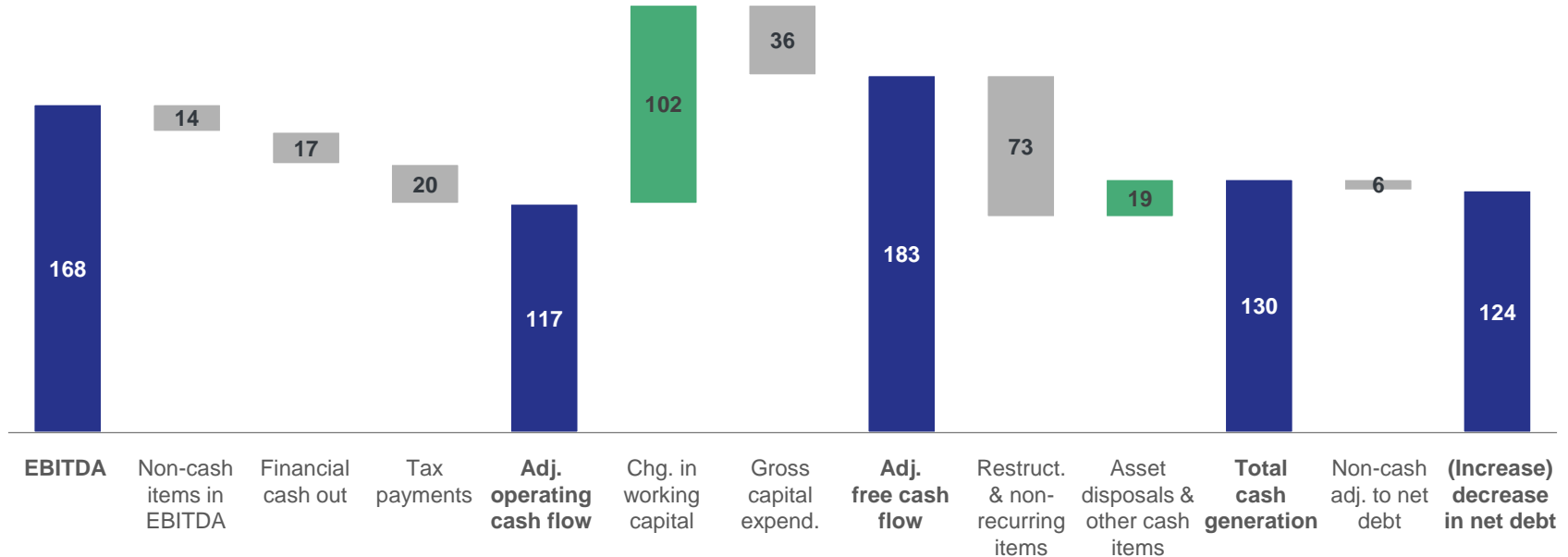
## Net Income Evolution

Net Income, Group Share (€ Million)



# Third Quarter 2024 Group Cash Flow Bridge

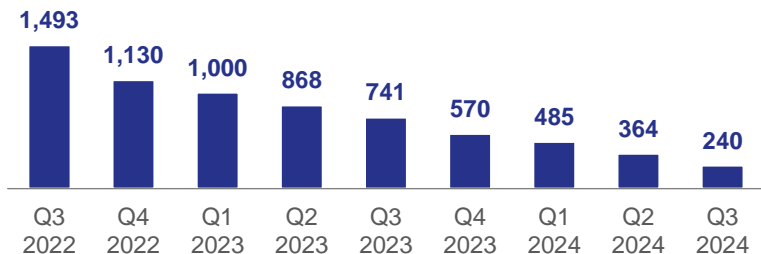
€ Million



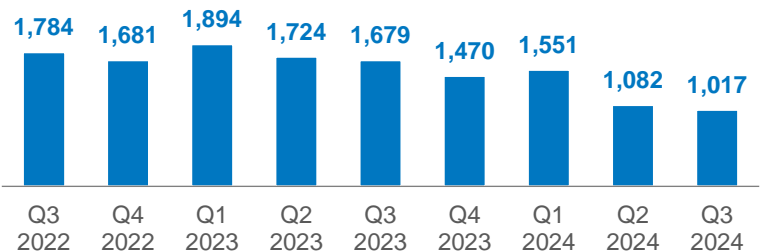
# Debt and Liquidity

## Debt

Net Debt (€ Million)

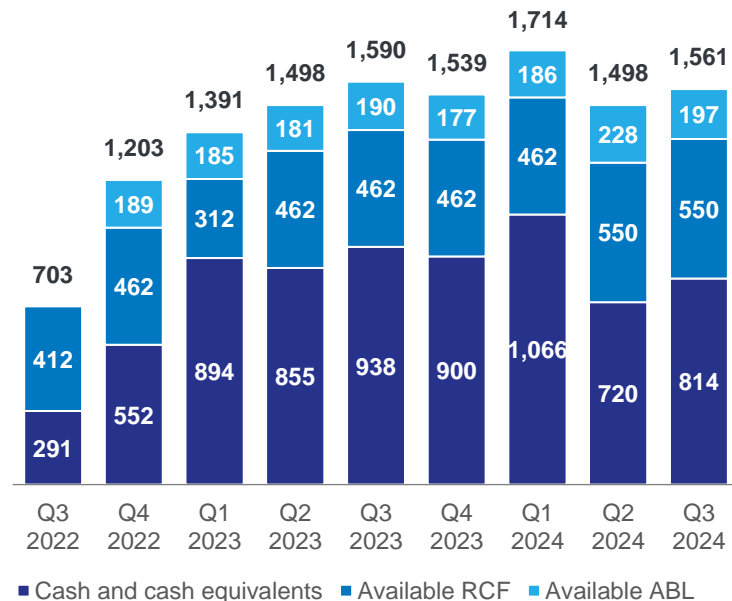


Gross Debt (€ Million)



## Liquidity

€ Million







4

## Outlook & Key Takeaways

**Philippe Guillemot**  
*Chairman of the Board &  
Chief Executive Officer*



# 2024 Earnings, Cash Flow and Net Debt Outlook

	Fourth Quarter 2024	Full Year 2024
Tubes	Sequential volume increase driven by higher deliveries for both US and International markets	Strong international market environment to persist, offset by lower US demand and pricing
Mine & Forest	Sequential volume decline due to rainy season impact and soft export market conditions	Production sold to be slightly above 5 million tonnes; EBITDA to be slightly below €100 million at current iron ore prices
Group EBITDA	Group EBITDA to increase sequentially due to Tubes volume increase	Group EBITDA to range between €800 – €850 million
Total Cash Generation & Net Debt	Net debt to be broadly stable due to higher capex, increased restructuring and financial cash out compared to the prior quarter <sup>1</sup>	Second half total cash generation to be positive and net debt to further decline versus the Q2 2024 level <sup>1</sup>

<sup>1</sup> In all cases, total cash generation and net debt guidance excludes the potential positive impact of major asset sales.

# Key Takeaways

1

We remain focused on improving our profitability and ROCE versus our peers, regardless of market conditions

2

The international OCTG market remains robust while the previously-weak US market has improved

3

Vallourec plans to announce a dividend proposal for its 2025 AGM with its Full Year 2024 results communication

*Please see "Definitions of Non-GAAP Financial Data" in the Appendix*

*\* Vallourec's dividend policy would in any event be conditional upon the Board's decision taking into account Vallourec's results, its financial position including the deleveraging target and the potential restrictions applicable to the payment of dividends. Dividends would also be subject to shareholders' approval*



A worker in a blue hard hat and safety glasses is working on a large metal pipe in an industrial setting. The worker is wearing a dark blue jacket with yellow reflective stripes and black gloves. The background shows industrial equipment and structures.

5

# Appendices

# Key Performance Indicators

		Quarterly Figures					Year-to-Date Figures		
		Q3 2024	Q2 2024	Q3 2023	QoQ chg.	YoY chg.	9M 2024	9M 2023	YoY chg.
Tubes	Volume sold	292	351	343	(17%)	(15%)	935	1,170	(20%)
	Revenue (€m)	842	1,030	1,068	(18%)	(21%)	2,805	3,605	(22%)
	Average Selling Price (€)	2,888	2,937	3,115	(2%)	(7%)	3,001	3,081	(3%)
	EBITDA (€m)	162	210	193	(23%)	(16%)	592	802	(26%)
	Capex (€m)	25	23	44	8%	(44%)	93	150	(38%)
Mine & Forest	Volume sold	1.3	1.4	1.8	(5%)	(26%)	4.1	5.2	(21%)
	Revenue (€m)	66	69	88	(5%)	(25%)	215	274	(21%)
	EBITDA (€m)	22	15	39	43%	(44%)	68	137	(50%)
	Capex (€m)	11	5	6	100%	67%	25	19	33%
H&O	Revenue (€m)	50	49	47	3%	6%	144	144	(0%)
	EBITDA (€m)	(14)	(13)	(10)	5%	33%	(40)	(20)	102%
Int.	Revenue (€m)	(64)	(64)	(62)	1%	3%	(194)	(186)	5%
	EBITDA (€m)	(2)	2	0	–	–	(1)	(3)	–
Total	Revenue (€m)	894	1,085	1,142	(18%)	(22%)	2,969	3,838	(23%)
	EBITDA (€m)	168	215	222	(22%)	(24%)	618	916	(33%)
	Capex (€m)	36	30	51	22%	(30%)	121	170	(29%)

Volume sold in thousand tonnes for Tubes and million tonnes for Mine & Forest. H&O = Holding & Other; Int = Intersegment Transactions. Values for percentage changes not shown where not meaningful.

# Tubes Revenue Breakdown

## Revenue by Region

in € million	Quarterly Figures					Year-to-Date Figures		
	Q3 2024	Q2 2024	Q3 2023	QoQ % chg.	YoY % chg.	9M 2024	9M 2023	YoY % chg.
<b>North America</b>	331	383	460	(14%)	(28%)	1,164	1,781	(35%)
<b>South America</b>	136	169	198	(19%)	(31%)	458	616	(26%)
<b>Middle East</b>	143	247	162	(42%)	(12%)	551	431	28%
<b>Europe</b>	84	48	116	75%	(28%)	184	370	(50%)
<b>Asia</b>	108	108	80	0%	35%	284	208	37%
<b>Rest of World</b>	40	76	52	(47%)	(23%)	164	200	(18%)
<b>Total Tubes</b>	<b>842</b>	<b>1,030</b>	<b>1,068</b>	<b>(18%)</b>	<b>(21%)</b>	<b>2,805</b>	<b>3,605</b>	<b>(22%)</b>

## Revenue by Market

in € million	Quarterly Figures						Year-to-Date Figures			
	Q3 2024	Q2 2024	Q3 2023	QoQ % chg.	YoY % chg.	YoY % chg. at Const. FX	9M 2024	9M 2023	YoY % chg.	YoY % chg. at Const. FX
<b>Oil &amp; Gas and Petrochemicals Industry</b>	698	879	845	(21%)	(17%)	(15%)	2,338	2,905	(20%)	(19%)
<b>Industry</b>	85	100	175	(15%)	(52%)	(45%)	304	597	(49%)	(47%)
<b>Other</b>	60	52	48	14%	25%	30%	163	103	58%	62%
<b>Total Tubes</b>	<b>842</b>	<b>1,030</b>	<b>1,068</b>	<b>(18%)</b>	<b>(21%)</b>	<b>(18%)</b>	<b>2,805</b>	<b>3,605</b>	<b>(22%)</b>	<b>(21%)</b>

# Income Statement

€ million, unless noted	Quarterly Figures					Year-to-Date Figures		
	Q3 2024	Q2 2024	Q3 2023	QoQ chg.	YoY chg.	9M 2024	9M 2023	YoY chg.
<b>Revenues</b>	<b>894</b>	<b>1,085</b>	<b>1,142</b>	<b>(190)</b>	<b>(248)</b>	<b>2,969</b>	<b>3,838</b>	<b>(868)</b>
Cost of sales	(633)	(774)	(818)	141	185	(2,076)	(2,634)	558
<b>Industrial margin</b>	<b>262</b>	<b>311</b>	<b>324</b>	<b>(49)</b>	<b>(62)</b>	<b>893</b>	<b>1,204</b>	<b>(311)</b>
Selling, general and administrative expenses	(84)	(91)	(85)	7	1	(263)	(248)	(15)
Other	(9)	(5)	(17)	(4)	8	(13)	(40)	27
<b>EBITDA</b>	<b>168</b>	<b>215</b>	<b>222</b>	<b>(46)</b>	<b>(54)</b>	<b>618</b>	<b>916</b>	<b>(298)</b>
Depreciation of industrial assets	(46)	(44)	(41)	(2)	(5)	(135)	(126)	(9)
Amortization and other depreciation	(8)	(8)	(9)	0	1	(25)	(28)	3
Impairment of assets	(5)	3	–	(8)	(5)	1	(8)	9
Asset disposals, restructuring costs and non-recurring items	15	(65)	(26)	80	41	(62)	(94)	33
<b>Operating income (loss)</b>	<b>124</b>	<b>100</b>	<b>146</b>	<b>24</b>	<b>(22)</b>	<b>397</b>	<b>661</b>	<b>(264)</b>
Financial income (loss)	(19)	57	(22)	(75)	3	18	(92)	110
<b>Pre-tax income (loss)</b>	<b>105</b>	<b>156</b>	<b>124</b>	<b>(51)</b>	<b>(19)</b>	<b>415</b>	<b>569</b>	<b>(154)</b>
Income tax	(28)	(40)	(44)	13	16	(114)	(167)	53
Share in net income (loss) of equity affiliates	(0)	0	0	(0)	(0)	1	–	1
<b>Net income</b>	<b>78</b>	<b>116</b>	<b>81</b>	<b>(39)</b>	<b>(3)</b>	<b>302</b>	<b>402</b>	<b>(100)</b>
Attributable to non-controlling interests	5	5	5	(1)	(0)	13	11	2
<b>Net income, Group share</b>	<b>73</b>	<b>111</b>	<b>76</b>	<b>(38)</b>	<b>(3)</b>	<b>289</b>	<b>391</b>	<b>(102)</b>
Basic earnings per share (€)	0.32	0.48	0.33	(0.17)	(0.01)	1.26	1.71	(0.45)
<b>Diluted earnings per share (€)</b>	<b>0.30</b>	<b>0.46</b>	<b>0.32</b>	<b>(0.16)</b>	<b>(0.02)</b>	<b>1.19</b>	<b>1.66</b>	<b>(0.47)</b>
Basic shares outstanding (millions)	230	230	230	0	0	230	229	1
<b>Diluted shares outstanding (millions)</b>	<b>244</b>	<b>241</b>	<b>236</b>	<b>3</b>	<b>8</b>	<b>243</b>	<b>236</b>	<b>8</b>



# Balance Sheet

In € million

Assets	30-Sep-24	31-Dec-23	Liabilities	30-Sep-24	31-Dec-23
Net intangible assets	34	42	Equity - Group share	2,303	2,157
Goodwill	36	40	Non-controlling interests	78	67
Net property, plant and equipment	1,809	1,980	<b>Total equity</b>	<b>2,381</b>	<b>2,224</b>
Biological assets	60	70	Bank loans and other borrowings	736	1,348
Equity affiliates	16	16	Lease debt	30	40
Other non-current assets	123	159	Employee benefit commitments	80	102
Deferred taxes	192	209	Deferred taxes	83	83
<b>Total non-current assets</b>	<b>2,270</b>	<b>2,516</b>	Provisions and other long-term liabilities	249	317
Inventories	1,231	1,242	<b>Total non-current liabilities</b>	<b>1,179</b>	<b>1,890</b>
Trade and other receivables	586	756	Provisions	126	249
Derivatives - assets	42	47	Overdraft & other short-term borrowings	281	122
Other current assets	247	251	Lease debt	14	17
Cash and cash equivalents	814	900	Trade payables	812	763
<b>Total current assets</b>	<b>2,920</b>	<b>3,196</b>	Derivatives - liabilities	111	79
<b>Assets held for sale and discontinued operations</b>	<b>1</b>	<b>1</b>	Other current liabilities	286	370
<b>Total assets</b>	<b>5,191</b>	<b>5,713</b>	<b>Total current liabilities</b>	<b>1,631</b>	<b>1,600</b>
			Liabilities held for sale and discontinued operations	–	–
			<b>Total equity and liabilities</b>	<b>5,191</b>	<b>5,713</b>

# Cash Flow Summary



In € million	Quarterly Figures					Year-to-Date Figures		
	Q3 2024	Q2 2024	Q3 2023	QoQ chg.	YoY chg.	9M 2024	9M 2023	YoY chg.
<b>EBITDA</b>	<b>168</b>	<b>215</b>	<b>222</b>	<b>(46)</b>	<b>(54)</b>	<b>618</b>	<b>916</b>	<b>(298)</b>
Non-cash items in EBITDA	(14)	(0)	11	(14)	(25)	(4)	3	(7)
Financial cash out	(17)	(65)	(8)	48	(9)	(77)	(87)	10
Tax payments	(20)	(54)	(54)	34	34	(89)	(130)	41
<b>Adjusted operating cash flow</b>	<b>117</b>	<b>96</b>	<b>171</b>	<b>22</b>	<b>(54)</b>	<b>448</b>	<b>702</b>	<b>(254)</b>
Change in working capital	102	15	97	87	5	109	53	56
Gross capital expenditure	(36)	(30)	(51)	(6)	15	(121)	(170)	49
<b>Adjusted free cash flow</b>	<b>183</b>	<b>81</b>	<b>217</b>	<b>102</b>	<b>(34)</b>	<b>436</b>	<b>585</b>	<b>(149)</b>
Restructuring charges & non-recurring items	(73)	(71)	(63)	(2)	(10)	(210)	(169)	(42)
Asset disposals & other cash items	19	31	(4)	(12)	24	47	3	45
<b>Total cash generation</b>	<b>130</b>	<b>41</b>	<b>150</b>	<b>89</b>	<b>(20)</b>	<b>273</b>	<b>419</b>	<b>(146)</b>
Non-cash adjustments to net debt	(6)	80	(23)	(85)	17	57	(30)	87
<b>(Increase) decrease in net debt</b>	<b>124</b>	<b>121</b>	<b>127</b>	<b>3</b>	<b>(3)</b>	<b>330</b>	<b>389</b>	<b>(59)</b>

# Financial Indebtedness and Liquidity

## Financial Indebtedness

<i>In € million</i>	30-Sep-24	31-Dec-23
8.500% 5-year EUR Senior Notes due 2026	–	1,105
7.500% 8-year USD Senior Notes due 2032	714	–
1.837% PGE due 2027 <sup>(a)</sup>	194	229
ACC ACE <sup>(b)</sup>	63	94
Other	46	42
<b>Total gross financial indebtedness</b>	<b>1,017</b>	<b>1,470</b>
Cash and cash equivalents	814	900
Fair value of cross currency swap <sup>(c)</sup>	36	–
<b>Total net financial indebtedness</b>	<b>240</b>	<b>570</b>

- (a) Depending on the outcome of ongoing discussions with the PGE lenders, this remaining amount may be repaid by end of December 2024, as reflected in the financial statements, or by its original maturity in June 2027.
- (b) Refers to ACC (Advances on Foreign Exchange Contract) and ACE (Advances on Export Shipment Documents) program in Brazil
- (c) Vallourec entered into 4-year cross-currency swaps (CCS) to hedge the EUR/USD currency exposure related to its USD 2032 Senior Notes. The fair value of the CCS related to the EUR/USD hedging of the principal of the notes is consequently included in net debt definition.

## Liquidity

<i>In € million</i>	30-Sep-24	31-Dec-23
Cash and cash equivalents	814	900
Available RCF	550	462
Available ABL <sup>(a)</sup>	197	177
<b>Total liquidity</b>	<b>1,561</b>	<b>1,539</b>

- (a) This \$350m committed ABL is subject to a borrowing base calculation based on eligible accounts receivable and inventories, among other items. The borrowing base is currently approximately \$230m. Availability is shown net of approximately \$9m of letters of credit and other items.

# Definitions of Non-GAAP Financial Data and Concepts

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**Adjusted free cash flow** is defined as adjusted operating cash flow +/- change in operating working capital and gross capital expenditures. It corresponds to net cash used in operating activities less restructuring and non-recurring items +/- gross capital expenditure.

**Adjusted operating cash flow** is defined as EBITDA adjusted for non-cash benefits and expenses, financial cash out and tax payments.

**Asset disposals and other cash items** includes cash inflows from asset sales as well as other investing and financing cash flows.

**Change in working capital** refers to the change in the operating working capital requirement.

**Data at constant exchange rates:** The data presented “at constant exchange rates” is calculated by eliminating the translation effect into euros for the revenue of the Group’s entities whose functional currency is not the euro. The translation effect is eliminated by applying Year N-1 exchange rates to Year N revenue of the contemplated entities.

**EBITDA:** Earnings Before Interest, Taxes, Depreciation and Amortization is calculated by taking operating income (loss) before depreciation and amortization, and excluding certain operating revenues and expenses that are unusual in nature or occur rarely, such as:

- impairment of goodwill and non-current assets as determined within the scope of impairment tests carried out in accordance with IAS 36;
- significant restructuring expenses, particularly resulting from headcount reorganization measures, in respect of major events or decisions;
- capital gains or losses on disposals;
- income and expenses resulting from major litigation, significant roll-outs or capital transactions (e.g., costs of integrating a new activity).

**Financial cash out** includes interest payments on financial and lease debt, interest income and other financial costs.

# Definitions of Non-GAAP Financial Data and Concepts

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**Free cash flow**, as previously defined, may continue to be derived as follows: total cash generation - asset disposals & other cash items. This is also defined as EBITDA adjusted for changes in provisions, less interest and tax payments, changes in working capital, less gross capital expenditures, and less restructuring/other cash outflows.

**Gross capital expenditure:** gross capital expenditure is defined as the sum of cash outflows for acquisitions of property, plant and equipment and intangible assets and cash outflows for acquisitions of biological assets.

**(Increase) decrease in net debt** (alternatively, “change in net debt”) is defined as total cash generation +/- non-cash adjustments to net debt.

**Industrial margin:** The industrial margin is defined as the difference between revenue and cost of sales (i.e. after allocation of industrial variable costs and industrial fixed costs), before depreciation.

**Lease debt** is defined as the present value of unavoidable future lease payments.

**Midcycle or normalized earnings and cash flow simulations and related assumptions** do NOT represent guidance, a forecast, a target or an outlook of Vallourec for any particular financial year, but aim to represent an abstract average across cycles and across different circumstances to illustrate, in a volatile and unpredictable environment, the theoretical functioning of the New Vallourec. Conceptually these should be understood as approximate levels to be observed on average, over a long period of time and through various economic and commodity price environments.

**Net debt:** Consolidated net debt (or “net financial debt”) is defined as bank loans and other borrowings plus overdrafts and other short-term borrowings minus cash and cash equivalents plus the fair value of the cross-currency swaps related to the EUR/USD hedging of the principal of the \$820 million 7.5% senior notes. Net debt excludes lease debt.

# Definitions of Non-GAAP Financial Data and Concepts

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**Net working capital requirement** is defined as working capital requirement net of provisions for inventories and trade receivables; net working capital requirement days are computed on an annualized quarterly sales basis.

**Non-cash adjustments to net debt** includes non-cash foreign exchange impacts on debt balances, IFRS-defined fair value adjustments on debt balances, and other non-cash items.

**Non-cash items in EBITDA** includes provisions and other non-cash items in EBITDA.

**Operating working capital requirement** includes working capital requirement as well as other receivables and payables.

**Restructuring charges and non-recurring items** consists primarily of the cash costs of executing the New Vallourec plan, including severance costs and other facility closure costs.

**Total cash generation** is defined as adjusted free cash flow +/- restructuring charges and non-recurring items and asset disposals & other cash items. It corresponds to net cash used in operating activities +/- gross capital expenditure and asset disposals & other cash items.

**Working capital requirement** is defined as trade receivables plus inventories minus trade payables (excluding provisions).

# Share Information and Financial Calendar

## Share Information

### **Euronext Paris**

ISIN code: FR0013506730

Ticker: VK

### **USA: American Depositary Receipt (ADR)**

ISIN code: US92023R4074

Ticker: VLOWY

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## Financial Calendar

- **February 27<sup>th</sup>, 2025:** Publication of Fourth Quarter and Full-Year 2024 Results
- **May 15<sup>th</sup>, 2025:** Publication of First Quarter 2025 Results
- **May 22<sup>nd</sup>, 2025:** Annual General Meeting

## Upcoming Investor Events

- **November 18<sup>th</sup>, 2024:** BNP Exane Midcap CEO Conference (Paris)
- **November 19<sup>th</sup>, 2024:** CIC Forum (Paris)
- **November 20<sup>th</sup>, 2024:** TDCowen Energy Conference (New York)
- **January 9-10<sup>th</sup>, 2025:** Oddo Forum (Lyon)